
SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED): APRIL 30, 2003

KENNAMETAL INC. (Exact name of registrant as specified in its charter)

Commission file number 1-5318

PENNSYLVANIA (State or other jurisdiction of incorporation) 25-0900168 (I.R.S. Employer Identification No.)

WORLD HEADQUARTERS
1600 TECHNOLOGY WAY
P.O. BOX 231
LATROBE, PENNSYLVANIA 15650-0231
(Address of registrant's principal executive offices)

Registrant's telephone number, including area code: (724) 539-5000

ITEM 9. INFORMATION PROVIDED UNDER ITEM 12 - DISCLOSURE OF RESULTS OF OPERATIONS

In accordance with Securities and Exchange Commission Release No. 33-8216, the following information, is furnished pursuant to Item 12, "Results of Operations and Financial Condition".

On April 30, 2003, Kennametal Inc. ("Kennametal") issued a press release announcing financial results for its third quarter ended March 31, 2003.

The press release contains non-GAAP financial measures, including gross profit, operating expense, operating income, net income (loss) and diluted EPS in each case excluding special items. The special items include: restructuring charges, Widia integration costs and goodwill impairment. Kennametal management excludes these items in measuring and compensation internal performance to better understand underlying operations. We believe investors should have available the same information that management uses to measure and compensate performance. Kennametal management believes that presentation of these non-GAAP financial measures provides useful information into the results of operations of the company for the current, past and future periods.

Kennametal also presents free operating cash flow and primary working capital in the press release.

Free operating cash flow is a non-GAAP presentation and is defined as cash provided by continuing operations (in accordance with GAAP) less capital expenditures and proceeds from asset disposals. Free operating cash flow is considered to be an important indicator of Kennametal's ability to generate liquidity because it better represents cash generated from operations that can be used for strategic initiatives, dividends or debt repayment.

Primary working capital is a non-GAAP presentation and is defined as accounts receivable, net of allowance for doubtful accounts, plus inventories minus accounts payable. The most directly comparable GAAP number is working capital which is defined as current assets less current liabilities. We believe primary working capital better represents Kennametal's performance in managing certain assets and liabilities controllable at the business unit level and is used as such for internal performance measurement.

Additionally, during our quarterly teleconference we may use various non-GAAP financial measures to describe the underlying operating results. Accordingly, we have compiled below certain reconciliations as required by Regulation G.

EBIT

- ---

EBIT is an acronym for Earnings Before Interest and Taxes and is not a calculation in accordance with accounting principles generally accepted in the United States (GAAP). However, we believe that EBIT is widely used as a measure of operating performance and we believe EBIT to be an important indicator of the Company's operational strength and performance. Nevertheless, the measure should not be considered in isolation or as a substitute for operating income, cash flows from operating activities or any other measure for determining liquidity that is calculated in accordance with GAAP.

Kennametal Inc. EBIT Reconciliation	•	er Ended arch 31,	As a percent	age of sales
	2003	2002	2003	2002
Operating income, as reported Adjusted other (expense) income(1)	\$24,604 (1,084)	\$27,280 124	5 . 5%	6.9%
EBIT Special charges	23,520 5,198	27,404 5,165	5.1%	7.0%
EBIT, excluding special charges	\$28,718	\$32,569	6.3%	8.3%
(1) Other expense (income), as reported Interest income Securitization fees	(\$713) (777) 406	\$14 (348) 458		
Adjusted other (expense) income	(\$1,084)	\$124		

Quarter Ended

	March 31,							
MSSG SEGMENT		2003		2002				
Sales, as reported	\$	297,995	\$	224,971				
LESS: Widia sales Foreign currency exchange		54,407 12,425		 				
Adjusted Sales	\$	231, 163	\$	224,971				

	 Quarter March		As a- Percentage of	As a Percentage of
MSSG EBIT	2003	2002	2003 Sales	2002 Sales
MSSG operating income, as reported Other (expense) income	\$ 24,156 (206)	\$ 25,999 640	8.1%	11.6%
EBIT Adjustments:	23,950	26,639		
MSSG Restructuring Widia Integration	 1,077 1,911	 1,904 		
EBIT, excluding special charges	\$ 26,938	\$ 28,543	9.0%	12.7%

Quarter Ended March 31,

AMSG SEGMENT	2003	2002			
Sales, as reported	\$ 79,039	\$	72,879		
LESS: Foreign currency exchange	3,399				
Adjusted Sales	\$ 75,640	\$	72,879		

		Quarter March		As a	As a
AMSG EBIT	:	2003 	 2002 	Percentage of 2003 Sales	Percentage of 2002 Sales
AMSG operating income, as reported Other (expense)	\$	8,757 (96)	\$ 6,988 (135)	11.1%	9.6%
EBIT Adjustments:		8,661	 6,853		
AMSG restructuring Widia Integration		1,104 18	619 		
EBIT, excluding special charges	\$	9,783	\$ 7,472	12.4%	10.3%

Quarter Ended March 31,

J&L SEGMENT	20	003 	20	02
Sales, as reported	\$	51,729	\$	58,873
LESS:				
Strong Tool Co. sales Foreign exchange		 670		7,802
Adjusted Sales	\$	51,059	\$	51,071

	Quarter March		As a	As a
J&L EBIT	 2003 	2002 	Percentage of 2003 Sales	Percentage of 2002 Sales
J&L operating income, as reported Other (expense)	\$ 1,323 (6)	\$ 1,208 (7)	2.6%	2.1%
EBIT Adjustments: J&L restructuring	 1,317 801	 1,201 2,375		
EBIT, excluding special charges	\$ 2,118	\$ 3,576	4.1%	6.1%

Quarter Ended March 31.

																ľ	ıa	r	C	n		3	1	,												
-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
								2	0	0	3																		2	0	0	2				

FSS SEGMENT		2003		2002	
Sales, as reported	\$	30,480	\$	37,129	
Adjustments					
Adjusted Sales	\$	30,480	\$	37,129	
Aujusteu Saies	Ψ	30,400	Ψ	31,129	

		Quarter March			As a	As a
FSS EBIT	20	03 	20	902 	Percentage of 2003 Sales	Percentage of 2002 Sales
FSS operating income, as reported Other (expense)	\$	31 	\$	380 (6)	. 1%	1.0%
EBIT Adjustments: FSS restructuring		31 9		374 264		
EBIT, excluding special charges	\$	40	\$	638	.1%	1.7%

	Forecaste	d Results Twelve Month
	Quarter Ended	Period Ended
RECONCILIATION OF EPS	June 30, 2003	June 30, 2003
Forecasted earnings on a GAAP basis	\$0.17 - \$0.37	\$0.82 - \$1.02
Excluding Forecasted Restructuring and Integration costs	\$0.21 - \$0.06 	\$0.53 - \$0.38
Forecasted EPS excluding restructuring and integration	\$0.38 - \$0.43	\$1.35 - \$1.40
Excluding Forecasted Widia dilution	\$0.02 - \$0.02	\$0.15 - \$0.15
Forecasted EPS, excluding restructuring and integration and		
Widia dilution	\$0.40 - \$0.45	\$1.50 - \$1.55
Excluding pension income decline	\$0.04 - \$0.04	\$0.17 - \$0.17
Forecasted EPS, excluding restructuring and integration, Widia		
dilution and pension income decline	\$0.44 - \$0.49	\$1.67 - \$1.72

Exhibit Index Exhibit Description - -----

Press Release dated April 30, 2003. Furnished herewith. 99.1

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

KENNAMETAL INC.

Date: April 30, 2003 By: /s/ TIMOTHY A. HIBBARD

Timothy A. Hibbard Corporate Controller and Chief Accounting Officer [KENNAMETAL LOGO]

FROM: KENNAMETAL INC.

P.O. Box 231 Latrobe, PA 15650

Investor Relations 724-539-6141

Contact: Beth A. Riley

Media Relations 724-539-4662 Contact: Riz Chand

DATE: April 30, 2003

FOR RELEASE: Immediate

KENNAMETAL REPORTS THIRD QUARTER EARNINGS

Delivers Another Strong Quarter of Cash Generation

LATROBE, Pa., April 30, 2003 - Kennametal Inc. (NYSE: KMT) today reported fiscal 2003 third quarter earnings of \$0.27 per diluted share compared with earnings of \$0.42 per diluted share last year. Excluding special items in each period, diluted earnings per share were \$0.38 for the quarter, against last year's earnings per share of \$0.53. In accordance with SEC Regulation G, the attached financial charts include a reconciliation of all non-GAAP financial measures in this release to the most directly comparable GAAP measure.

As expected, fiscal 2003 third quarter earnings included \$0.08 dilution from the Widia acquisition, and \$0.04 of reduced pension income.

Earnings Per Share Excluding Special Items

Company Guidance (03/27/03)

\$0.33 to \$0.35

Analyst Estimate Range (04/25/03)

\$0.33 to \$0.35

Earnings, Excluding Special Items

\$0.38

Through the first nine months, diluted earnings per share were \$0.65, above last year's loss per share of \$7.23. Excluding special items in each period, diluted earnings per share were \$0.96 against last year's earnings per share of \$1.28. The prior year included a non-cash SFAS 142 impairment charge associated with the adoption of SFAS No. 142 "Goodwill and Other Intangible Assets".

Kennametal Chairman, President and Chief Executive Officer, Markos I. Tambakeras, said, "We continued our disciplined management of the business through a quarter challenged by a faltering global economy. I was particularly pleased that our relentless focus on working capital management contributed to another quarter of strong cash flow. Despite significant weakness in our key North American and European markets in what is historically our strongest quarter of the year, we again improved our gross margins as the Kennametal Lean

Enterprise, prior restructurings and ongoing pricing discipline continued to deliver additional benefits. In addition, I remain very pleased with the rapid pace and productive execution of the Widia integration. Our strong market position in all major markets is allowing Kennametal to weather a sustained period of stagnation in manufacturing. "

- ------

Third Quarter Highlights

- Sales of \$459.2 million were 17 percent above last year's \$393.9 million.
 Sales growth was driven by a 12 percent positive benefit from net acquisitions and divestitures and a 4 percent benefit from foreign currency exchange.
- Gross profit margin, excluding special charges in both periods, was 33.1 percent, an increase of 40 basis points compared with the third quarter of fiscal 2002. Manufacturing efficiencies from the Kennametal Lean Enterprise and a benefit from foreign currency exchange offset the combination of lower Widia margins and \$0.5 million in decreased pension income. Reported gross profit margin of 33.0 percent increased 60 basis points versus the prior year quarter.
- Operating expense for the quarter increased 26 percent, to \$120.8 million, excluding special charges. Excluding \$14.5 million in Widia operating expense, \$7.4 million unfavorable foreign currency exchange and \$1.7 million in decreased pension income; operating expense was just 2 percent above prior year. Reported operating expense of \$122.6 million was 28 percent over the prior year.
- -- The current quarter included net special charges of \$5.2 million, or \$0.10 per diluted share, primarily associated with the previously announced Widia integration efforts. Prior-year results included special charges of \$5.2 million, or \$0.11 per diluted share, associated with previously announced restructurings. The charges were divided approximately evenly between the J&L/FSS business improvement plan and the Metalworking and Electronics plan.
- - Interest expense of \$9.0 million was 21 percent above the same quarter last year on a higher average debt for the quarter, associated with the Widia acquisition, and higher average borrowing rates.
 - As expected, the effective tax rate, for the March 2003 quarter was 30.0 percent, compared with prior year of 32.0 percent.
- Excluding special items, net income was \$13.3 million for the quarter; a 20 percent decrease compared to net income of \$16.7 million last year including the impact of Widia dilution and reduced pension income. Reported net income was \$9.7 million against net income of \$13.1 million in the same quarter last year.

- Decreased pension income reduced earnings per diluted share by \$0.04 for the quarter versus the prior year. Pretax income for the quarter was reduced by \$2.2 million (non-cash) compared to the same period in fiscal 2002 due to the effect of a decrease in the expected rate of return on Kennametal's pension fund assets, coupled with lower discount rates associated with pension and other postretirement benefit liabilities.
- Free operating cash flow remains strong and on plan at \$26.7 million, versus \$33.1 million in the same period last year. Primary working capital continues to be tightly controlled with its ratio to sales at 27.6 percent, versus 28.1 percent in the prior year. Primary working capital of \$523.9 million was up 23 percent, or \$99 million, from the same period last year entirely due to the impact of the Widia acquisition.
- - Total debt was \$580 million, up \$169 million from June 2002, due to the closing of the Widia acquisition.

OUTLOOK

Global economic conditions remain weak at the beginning of the June quarter, and visibility continues to be very poor. Economic indicators in North America are mixed, with growth in durable goods orders overshadowed by weak March reports on industrial production, capacity utilization and the Institute of Supply Management (ISM - formally NAPM) index. The outlook in Europe is even more uncertain, with Germany in particular at risk for further declines based on the most recent macroeconomic indicators.

Tambakeras said, "While weak markets are expected to constrain our top-line in the June quarter, we continue to execute on key initiatives positioning the company to leverage earnings growth when the global economies recover. As the new head of metalworking, Carlos Cardoso will advance programs to further differentiate the solutions that we provide our customers. The Widia integration will continue to enhance the breadth of our product offerings and our global reach, particularly into growing Asian markets. These will be supported by ongoing product innovation, efficiencies from the Kennametal Lean Enterprise, and sustained cash flow generation."

Based on assumptions that the second quarter of calendar 2003 will be similar to the just completed March quarter, sales for the fourth quarter of fiscal 2003 are expected to grow 15 to 18 percent year-over-year. Reported diluted earnings per share are expected to be \$0.17 to \$0.37 per share. This includes an estimate for special charges associated with the Widia integration and restructuring programs of approximately \$0.06 to \$0.21 per share. Excluding these charges, diluted earnings per share are forecasted to range from \$0.38 to \$0.43 per share. The earnings forecast also includes \$0.02 of dilution from Widia.

Kennametal anticipates net cash flow provided by operating activities of approximately \$150 to \$155 million for the year. Purchases of property, plant and equipment and proceeds from disposals of property, plant and equipment are expected to be approximately \$50 to \$55 million, net. Adjusting net cash flow provided by operating activities for the above items, Kennametal expects to generate at least \$100 million of free operating cash flow for the year, per earlier guidance.

As previously announced, a reduction in pension income is lowering diluted EPS for the fiscal year by \$0.17 per share, or approximately \$0.04 per share per quarter.

Kennametal advises shareholders to note monthly order trends, for which the company makes a disclosure ten business days after the conclusion of each month. This information is available on the Investor Relations section of Kennametal's corporate web site at www.kennametal.com.

DIVIDEND DECLARED

DIVIDEND DECEMBED

Kennametal also announced its Board of Directors declared a quarterly cash dividend of \$0.17 cents per share, payable May 23, 2003, to shareowners of record as of the close of business May 9, 2003.

Third quarter results will be discussed in a live Internet broadcast at 10:00 a.m. today. Access the live or archived conference by visiting the Investor Relations section of Kennametal's corporate web site at www.kennametal.com.

This release contains "forward-looking" statements within the meaning of Section $\ensuremath{\mathsf{Section}}$ 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. You can identify these forward-looking statements by the fact they use words such as "should," "anticipate," "estimate," "approximate," "expect," "may," "will," "project," "intend," "plan," "believe," and others words of similar meaning and expression in connection with any discussion of future operating or financial performance. One can also identify forward-looking statements by the fact that they do not relate strictly to historical or current facts. These statements are likely to relate to, among other things, our goals, plans and projections regarding our financial position, results of operations, market position and product development, which are based on current expectations that involve inherent risks and uncertainties, including factors that could delay, divert or change any of them in the next several years. Although it is not possible to predict or identify all factors, they may include the following: global economic conditions; future terrorist attacks; epidemics; risks associated with integrating and divesting businesses and achieving the expected savings and synergies; demands on management resources; risks associated with international markets such as currency exchange rates, and social and political environments; competition; labor relations; commodity prices; demand for and market acceptance of new and existing products; and risks associated with the implementation of restructuring plans and environmental remediation matters. We can give no assurance that any goal or plan set forth in forward-looking statements can be achieved and readers are cautioned not to place undue reliance on such statements, which speak only as of

the date made. We undertake no obligation to release publicly any revisions to forward-looking statements as a result of future events or developments.

Kennametal Inc. aspires to be the premier tooling solutions supplier in the world with operational excellence throughout the value chain and best-in-class manufacturing and technology. Kennametal strives to deliver superior shareowner value through top-tier financial performance. The company provides customers a broad range of technologically advanced tools, tooling systems and engineering services aimed at improving customers' manufacturing competitiveness. With about 14,500 employees worldwide, the company's annual sales approximate \$1.8 billion, with nearly half coming from sales outside the United States. Kennametal is a five-time winner of the GM "Supplier of the Year" award and is represented in more than 60 countries. Kennametal operations in Europe are headquartered in Furth, Germany. Kennametal Asia Pacific operations are headquartered in Singapore. For more information, visit the company's web site at www.kennametal.com.

#

FINANCIAL HIGHLIGHTS

Consolidated financial highlights for Kennametal Inc. (NYSE: KMT) for the quarters and nine-month periods ended March 31, 2003 and 2002 are shown in the following tables (in thousands, except per share amounts).

CONSOLIDATED STATEMENTS OF INCOME

	Quarter Mar	Ended ch 31,	Nine Month March	
	2003	2002	2003	2002
Net sales	\$ 459,243	\$ 393,852	\$ 1,295,192	\$ 1,180,844
Cost of goods sold	307,582	266, 205	875,079	806,893
Gross profit	151,661	127,647	420,113	373,951
Operating expense(1)	122,592	95,695	343,104	288,711
Restructuring and asset impairment charges	3,269	3,944	11,649	22,650
Amortization of intangibles	1,196	728	3,310	2,107
Operating income	24,604	27,280	62,050	60,483
Interest expense	8,979	7,421	27,058	25,076
Other expense (income), net(2)	713	(14)	(414)	(179)
Income before provision for income taxes and minority interest	14,912	19,873	35,406	35,586
Provision for income taxes	4,474	6,359	10,622	11,387
Minority interest	739	370	1,786	1,071
Income before cumulative effect of change in accting. principle	9,699	13,144	22,998	23,128
Cumulative effect of change in accounting principle, net of tax(3)				(250,406)
Net income (loss)	\$ 9,699 ======	\$ 13,144 =======	\$ 22,998 =======	\$ (227,278) =======
Diluted earnings (loss) per share	\$ 0.27 ======	\$ 0.42 ======	\$ 0.65	\$ (7.23) ======
Dividends per share	\$ 0.17 ======	\$ 0.17 =======	\$ 0.51 ======	\$ 0.51 ======
Diluted weighted average shares outstanding	35,480	31,553	35,412	31,454

=========

=========

=========

========

- (1) For the quarter and nine months ended March 31, 2003, these amounts include charges of \$1.8 million and \$3.8 million, respectively, for integration activities related to the Widia acquisition.
- (2) For the quarters ended March 31, 2003 and 2002, these amounts include charges of \$0.4 million and \$0.5 million, respectively, for fees incurred in connection with the company's accounts receivable securitization program. For the nine months ended March 31, 2003 and 2002, these amounts include similar charges of \$1.5 million and \$2.0 million, respectively.
- (3) For the nine months ended March 31, 2002, this amount represents a non-cash charge for the adoption of Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets."

In addition to reported results under U.S. GAAP for the fiscal periods, the following financial highlight tables also include, where appropriate, a reconciliation of results excluding special items, free operating cash flow and primary working capital (which are non-GAAP measures), to the most directly comparable GAAP measures.

RECONCILIATION TO GAAP - QUARTER ENDED MARCH 31,

	Gross Profit	Operating Expense	Operating Income	Net Income	Diluted Earnings Per Share
2003 Reported Results	\$ 151,661	\$ 122,592	\$ 24,604	\$ 9,699	\$ 0.27
MSSG Restructuring			1,077	754	0.02
AMSG Restructuring			1,104	773	0.02
Corporate Restructuring			278	195	0.01
Widia Integration Costs - MSSG	144	(1,767)	1,911	1,337	0.04
Widia Integration Costs - AMSG		(18)	18	13	
Total Core Business	144	(1,785)	4,388	3,072	0.09
J&L Restructuring			801	561	0.02
FSS Restructuring			9	6	0.02
1 33 Reser decar ing					
Total Non-Core Business			810	567	0.02
2003 Results Excluding Special Items	\$ 151,805 ======	\$ 120,807 ======	\$ 29,802 ======	\$ 13,338 =======	\$ 0.38 ======
2002 Reported Results	\$ 127,647	\$ 95,695	\$ 27,280	\$ 13,144	\$ 0.42
MSSG Restructuring	160	Ψ 93,093	1,904	1,295	0.04
AMSG Restructuring	554		619	421	0.01
Corporate Restructuring			3	2	0.01
oor por accordate accurating					
Total Core Business	714		2,526	1,718	0.05
J&L Restructuring	507		2,375	1,616	0.05
FSS Restructuring			264	179	0.01
Total Non-Core Business	507		2,639	1,795	0.06
2002 Results Excluding Special Items	¢ 120 060	ф о <u>е</u> еое	Ф 22 44E	\$ 16,657	\$ 0.53
2002 Results Excluding Special Items	\$ 128,868 =======	\$ 95,695 ======	\$ 32,445 =======	Φ 10,05 <i>1</i>	φ 0.53 ======

RECONCILIATION TO GAAP - NINE MONTHS ENDED MARCH 31,

	Gross Profit	Operating Expense	Operating Income	Net Income /(Loss)	Diluted Earn./(Loss) Per Share
2003 Reported Results	\$ 420,113	\$ 343,104	\$ 62,050	\$ 22,998	\$ 0.65
MSSG Restructuring			5,926	4,148	0.12
AMSG Restructuring			3, 182	2,227	0.06
Corporate Restructuring			1,236	865	0.02
Widia Integration Costs - MSSG	198	(3,784)	3,982	2,787	0.08
Widia Integration Costs - AMSG		(22)	22	16	
Total Core Business	198	(3,806)	14,348	10,043	0.28
J&L Restructuring			1,267	888	0.03
FSS Restructuring			38	26	
T 1 1 11 0 D 1					
Total Non-Core Business			1,305	914	0.03
2002 Deculto Evaluding Chesial Itams	\$ 420,311			ф 22 ОББ	\$ 0.96
2003 Results Excluding Special Items	\$ 420,311 =======	\$ 339,298 =======	\$ 77,703 =======	\$ 33,955 ======	\$ 0.96 ======
2002 Reported Results	\$ 373,951	\$ 288,711	\$ 60,483	\$(227,278)	\$ (7.23)
MSSG Restructuring	160		8,141	5,536	0.18
AMSG Restructuring	1,304		6,573	4,470	0.14
Corporate Restructuring			160	109	
MSSG (Adoption of SFAS 142)				168,314	5.36
AMSG (Adoption of SFAS 142)				82,092	2.61
Total Core Business	1,464		14,874	260,521	8.29
J&L Restructuring	906		9,846	6,694	0.21
FSS Restructuring			300	204	0.01
Total Non-Core Business	906		10,146	6,898	0.22
0000 Berelte Fueluding Oresi 1 7	Ф 070 004	ф. 000 7 44	Φ 05 500		
2002 Results Excluding Special Items	\$ 376,321	\$ 288,711	\$ 85,503	\$ 40,141	\$ 1.28
	=======	=======	=======	=======	======

SEGMENT DATA:

	Quarter Ended March 31,				Nine Mon Mar	ch 3:	h 31,		
		2003	2002		2003			2002	
Sales: Metalworking Solutions and Services Group Advanced Materials Solutions Group J&L Industrial Supply Full Service Supply	\$	297,995 79,039 51,729 30,480		224,971 72,879 58,873 37,129		824,143 231,038 148,012 91,999		666,006 227,498 173,997 113,343	
Total Sales	\$ ===	459,243 ======	\$ ==:	393,852 ======		1,295,192 ======		1,180,844 ======	
Sales By Geographic Region: Within the United States International Total Sales	\$	239,565 219,678 459,243 	\$	253,905 139,947 393,852	\$:	708,195 586,997 1,295,192 ======	\$	762,140 418,704 1,180,844	
Operating Income (Loss), as reported: Metalworking Solutions and Services Group Advanced Materials Solutions Group J&L Industrial Supply Full Service Supply Corporate and Eliminations	\$	24, 156 8, 757 1, 323 31 (9, 663)		25,999 6,988 1,208 380 (7,295)		66,488 25,153 5,209 (320) (34,480)		68,080 16,699 (1,725) 1,799 (24,370)	
Total Operating Income	\$ ===	24,604	\$ ==:	27,280 =====	\$ ==:	62,050 =====	\$ ==:	60,483 =====	
Operating Income (Loss), excluding special charges: Metalworking Solutions and Services Group Advanced Materials Solutions Group J&L Industrial Supply Full Service Supply Corporate and Eliminations	\$	27,144 9,879 2,124 40 (9,385)		27,903 7,607 3,584 644 (7,293)		76,396 28,357 6,476 (282) (33,244)		76,221 23,272 8,122 2,099 (24,211)	
Total Operating Income	\$	29,802	\$	32,445	\$	77,703	\$	85,503 ======	

OPERATING INCOME RECONCILIATION:

QUARTER ENDED MARCH 31,

	MSSG	AMSG	J&L	FSS	CORPORATE & ELIMINATIONS
2003 Reported Operating Income Restructuring Widia Integration Costs	\$ 24,156 1,077 1,911	\$ 8,757 1,104 18	\$ 1,323 801 	\$ 31 9	\$ (9,663) 278
2003 Operating Income Excluding Special Charges	\$ 27,144 ======	\$ 9,879 ======	\$ 2,124 ======	\$ 40 ======	\$ (9,385) ======
2002 Reported Operating Income Restructuring Widia Integration Costs 2002 Operating Income Excluding Special Charges	\$ 25,999 1,904 \$ 27,903	619		264	2
NINE MONTHS ENDED MARCH 31,	======	======	======		corporate &
	MSSG	AMSG	J&L	FSS	ELIMINATIONS
2003 Reported Operating Income Restructuring Widia Integration Costs	\$ 66,488 5,926 3,982	\$ 25,153 3,182 22	\$ 5,209 1,267	\$ (320) 38 	\$(34,480)
2003 Operating Income Excluding Special Charges	\$ 76,396 ======	\$ 28,357 ======		\$ (282) ======	, ,
2002 Reported Operating Income Restructuring Widia Integration Costs	\$ 68,080 8,141		\$ (1,725) 9,847 	\$ 1,799 300 	\$(24,370) 159
2002 Operating Income Excluding Special Charges	\$ 76,221 ======		\$ 8,122 ======	\$ 2,099	\$(24,211) ======

-more-

RECONCILIATION TO GAAP - CASH FLOW INFORMATION

	Quarter Ended March 31,			Nine Months Ended March 31,				
	2003		2002		2003		2002	
Net income	\$	9,699	\$	13,144	\$	22,998		227,278)
Adoption of SFAS 142 Other non-cash items		2,994		 (545)		9,330		250,406 17,676
Depreciation and amortization Change in primary working capital		21,839 (747)		17,935 5,780		61,819 17,928		55,237 43,996
Change in other assets and liabilities		6,238		4,729 		3,359		(28,013)
Net cash flow provided by operating activities		40,023		41,043		115,434		112,024
Purchases of property, plant and equipment Proceeds from disposals of property, plant and equipment		(13,955) 661		(10,235) 2,274		(35,966) 1,504		(30,349) 5,799
Free operating cash flow	\$ ==	26,729	\$ ==	33,082	\$ ==	80,972 ======	\$ ==	87,474 ======

CONDENSED BALANCE SHEETS

			Quarter End	ed	
	3/31/03	12/31/02	9/30/02	6/30/02	3/31/02
ASSETS Cash and equivalents Accounts receivable, net of allowance	\$ 17,250 235,908	\$ 18,155 199,261	\$ 14,300 221,313	\$ 10,385 179,101	\$ 10,705 168,094
Inventories Deferred income taxes Other current assets	408,996 81,651 44,286	199,261 403,530 80,204 53,868	221,313 403,590 71,084 40,110	10,385 179,101 345,076 71,375 31,447	351,129 82,949 28,064
TOTAL CURRENT ASSETS	788,091	755,018	750,397	637,384	640,941
Property, plant and equipment, net Goodwill and Intangible assets, net Other assets	476,208 491,987 107,159		480,696 467,140 109,225	435,116 367,992 83,119	
TOTAL		\$1,818,081 ======		\$1,523,611	\$1,510,228 =======
LIABILITIES					
Short-term debt Accounts payable Accrued liabilities	\$ 15,068 120,981 208,816	\$ 17,591 92,114 171,726	\$ 16,992 101,823 171,045		\$ 383,639 93,810 152,867
TOTAL CURRENT LIABILITIES Long-term debt Deferred income taxes Other liabilities			289,860 599,615 53,475		
TOTAL LIABILITIES	1,088,864	1,062,758	1,068,766	798,978	935,857
MINORITY INTEREST	18,070	17,594	17,685	10,671	8,907
SHAREOWNERS' EQUITY	756,511	737,729	721,007	713,962	565,464
TOTAL	\$1,863,445 ======	\$1,818,081 ======			\$1,510,228 ======

SUPPLEMENTAL INFORMATION AND RECONCILIATIONS

RECONCILIATION TO GAAP - PRIMARY WORKING CAPITAL

	Quarter En	ded March 31,
		2002
Current assets		640,941
Current liabilities	344,865	630,316
Working capital in accordance with GAAP	443,226	10,625
Excluded items:		
Cash and cash equivalents	(17,250)	(10,705)
Deferred income taxes		(82,949)
other current assets	(44, 286)	(28,064)
	(143,187)	(121,718)
Adjusted current assets	644,904	519,223
Short-term debt	(15,068)	(383,639)
Accrued liabilities		(152,867)
	(223,884)	(536,506)
	(223,004)	(330,300)
Adjusted current liabilities	120,981	93,810
Primary working capital	523,923	425,413

Primary working capital is defined as accounts receivable, net of allowance for doubtful accounts, plus inventories minus accounts payable.

* * - end - * *