# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

## FORM 8-K

## CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): January 29, 2009

## Kennametal Inc.

(Exact Name of Registrant as Specified in Its Charter)

Pennsylvania1-531825-0900168(State or Other Jurisdiction of Incorporation)(Commission File Number)(IRS Employer Identification No.)

World Headquarters 1600 Technology Way P.O. Box 231

Latrobe, Pennsylvania 15650-0231 (Address of Principal Executive Offices) (Zip Code)

Registrant's telephone number, including area code: (724) 539-5000

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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#### Item 2.02 Results of Operations and Financial Condition

On January 29, 2009, Kennametal Inc. (Kennametal or the Company) issued an earnings announcement for its fiscal second quarter ended December 31, 2008.

The press release contains certain non-generally accepted accounting principles (GAAP) financial measures. The following GAAP financial measures have been presented on an adjusted basis: gross profit, operating expense, operating income, Metalworking Sales and Services Group (MSSG) operating income and margin, Advanced Materials Solutions Group (AMSG) operating income and margin, effective tax rate, net income and diluted earnings per share. Adjustments include: (1) restructuring and related charges for the three and six months ended December 31, 2008 and (2) impact of a German tax law change for the six months ended December 31, 2007. Management adjusts for these items in measuring and compensating internal performance and to more easily compare the Company's financial performance period-to-period. The press release also contains free operating cash flow and adjusted return on invested capital, which are also non-GAAP measures and are defined below.

Management believes that presentation of these non-GAAP financial measures provides useful information about the results of operations of the Company for the current period and past periods. Management believes that investors should have available the same information that management uses to assess operating performance, determine compensation and assess the capital structure of the Company. These non-GAAP measures should not be considered in isolation or as a substitute for the most comparable GAAP measures. Investors are cautioned that non-GAAP financial measures utilized by the Company may not be comparable to non-GAAP financial measures used by other companies.

#### Free Operating Cash Flow

Free operating cash flow is a non-GAAP financial measure and is defined by the Company as cash provided by operations (which is the most directly comparable GAAP measure) less capital expenditures plus proceeds from disposals of fixed assets. Management considers free operating cash flow to be an important indicator of Kennametal's cash generating capability because it better represents cash generated from operations that can be used for strategic initiatives (such as acquisitions), dividends, debt repayment and other investing and financing activities.

#### **Adjusted Return on Invested Capital**

Adjusted Return on Invested Capital is a non-GAAP financial measure and is defined by the Company as the previous 12 months' net income, adjusted for interest expense, securitization fees, minority interest expense and special items, divided by the sum of the previous five quarters' average balances of debt, minority interest and shareowners' equity. The most directly comparable GAAP measure is return on invested capital calculated utilizing GAAP net income. Management believes that this financial measure provides additional insight into the underlying capital structure and performance of the Company. Management utilizes this non-GAAP measure in determining compensation and assessing the operations of the Company.

A copy of the Company's earnings announcement is furnished under Exhibit 99.1 attached hereto. Reconciliations of the above non-GAAP financial measures are included in the earnings announcement.

Additionally, during our quarterly earnings teleconference we may use various non-GAAP financial measures to describe the underlying operating results. Accordingly, we have compiled below certain reconciliations as required by Regulation G. These non-GAAP measures should not be considered in isolation or as a substitute for the most comparable GAAP measures. Investors are cautioned that non-GAAP financial measures utilized by the Company may not be comparable to non-GAAP financial measures used by other companies.

## **Adjusted EBIT**

EBIT is an acronym for Earnings Before Interest and Taxes and is a non-GAAP financial measure. The most directly comparable GAAP measure is net income. However, we believe that EBIT is widely used as a measure of operating performance and we believe EBIT to be an important indicator of the Company's operational strength and performance. Nevertheless, the measure should not be considered in isolation or as a substitute for operating income, cash flows from operating activities or any other measure for determining operating performance or cash generation that is calculated in accordance with GAAP. Additionally, Kennametal will adjust EBIT for minority interest expense, interest income, securitization fees, pre-tax income from discontinued operations and special items. Management uses this information in reviewing operating performance and in determining compensation.

#### **Primary Working Capital**

Primary working capital is a non-GAAP financial measure and is defined as accounts receivable, net plus inventories, net minus accounts payable. The most directly comparable GAAP measure is working capital, which is defined as current assets less current liabilities. We believe primary working capital better represents Kennametal's performance in managing certain assets and liabilities controllable at the business unit level and it is used as such for internal performance measurement.

#### **Debt to Capital**

Debt to capital is a non-GAAP financial measure and is defined by Kennametal as total debt divided by total shareowners' equity plus minority interest plus total debt. The most directly comparable GAAP measure is debt to equity, which is defined as total debt divided by shareowners' equity. Management believes that debt to capital provides additional insight into the underlying capital structuring and performance of the Company.

#### ADJUSTED EBIT (UNAUDITED)

	Three Months Ended December 31,		
(in thousands, except percents)	2008	2007	
Net income, as reported	\$15,659	\$50,146	
Net income as a percent of sales	2.8%	7.7%	
Add back:			
Interest expense	8,026	8,531	
Tax expense	4,700	10,670	
EBIT	28,385	69,347	
Additional adjustments:			
Minority interest expense	(101)	1,037	
Interest income	(1,380)	(1,259)	
Securitization fees	_	5	
Special Items:			
Restructuring and related charges	10,088	_	
Adjusted EBIT	\$36,992	\$69,130	
Adjusted EBIT as a percent of sales	6.5%	10.7%	

#### PRIMARY WORKING CAPITAL (UNAUDITED)

(in thousands)	December 31, 2008	June 30, 2008
Current assets	\$1,004,239	\$1,151,986
Current liabilities	413,324	521,311
Working capital in accordance with GAAP	\$ 590,915	\$ 630,675
Excluding items:		
Cash and cash equivalents	(69,731)	(86,478)
Other current assets	(102,398)	(91,914)
Total excluded current assets	(172,129)	(178,392)
Adjusted current assets	832,110	973,594
Current maturities of long-term debt and capital leases, including notes payable	(43,111)	(33,600)
Other current liabilities	(241,434)	(298,661)
Total excluded current liabilities	(284,545)	(332,261)
Adjusted current liabilities	128,779	189,050
Primary working capital	\$ 703,331	\$ 784,544

## DEBT TO CAPITAL (UNAUDITED)

(in thousands, except percents)	December 31, 2008	June 30, 2008
Total debt	\$ 522,722	\$ 346,652
Total shareowners' equity	1,430,727	1,647,907
Debt to equity, GAAP	36.5%	21.0%
Total debt	\$ 522,722	\$ 346,652
Minority interest	19,235	21,527
Total shareowners' equity	1,430,727	1,647,907
Total capital	\$1,972,684	\$2,016,086
Debt to capital	26.5%	17.2%

## Item 9.01 Financial Statements and Exhibits

(d) Exhibits

99.1 Fiscal 2009 Second Quarter Earnings Announcement

#### **Signatures**

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### KENNAMETAL INC.

Date: January 29, 2009 By: /s/ Wayne D. Moser

Wayne D. Moser

Vice President Finance and Corporate Controller



#### FOR IMMEDIATE RELEASE:

DATE: January 29, 2009

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#### KENNAMETAL ANNOUNCES SECOND QUARTER FISCAL 2009 RESULTS

- Reported 2Q EPS of \$0.21; adjusted 2Q EPS of \$0.35
- Fiscal 2009 adjusted EPS guidance revised to range of \$1.30 to \$1.50
- Cash dividend of \$0.12 per share

LATROBE, Pa., (January 29, 2009) — Kennametal Inc. (NYSE: KMT) today reported fiscal 2009 second quarter earnings per diluted share (EPS) of \$0.21, compared with the prior year quarter reported EPS of \$0.64, a decrease of 67 percent. The current quarter reported EPS included charges of \$0.14 per share related to the company's previously announced restructuring plans. Absent these charges, adjusted EPS for the current quarter of \$0.35 decreased 45 percent compared with prior year quarter reported EPS.

"Kennametal has made solid progress in executing strategies to balance our businesses across served geographies and end markets. However, we are not immune to the rapid and significant global decline in industrial production that has taken place over the past few months," said Chairman, President and Chief Executive Officer Carlos Cardoso. "As a result, we continue to take actions to reduce our costs and right size our business in line with current economic conditions while minimizing the impact of such on our customers. These steps, along with sharp focus on maximizing cash flow as well as maintaining our strong balance sheet and ensuring sound liquidity are at the top of our priorities. Through all of this, we will manage through the current economic downturn and we expect to emerge as an even stronger company, when industrial activity turns upward." Cardoso added.

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Reconciliations of all non-GAAP financial measures are set forth in the attached tables and descriptions of certain non-GAAP financial measures are contained in our report on Form 8-K to which this release is attached.

#### Fiscal 2009 Second Quarter Key Developments

- Sales for the quarter were \$569 million, compared with \$647 million in the same quarter last year. The 12 percent decrease in sales was comprised of a 10 percent organic decline and a 5 percent decrease from unfavorable foreign currency effects, partially offset by the net favorable impact of acquisitions and divestitures of 2 percent and more workdays of 1 percent.
- As previously announced, the company continued to implement certain restructuring plans to reduce costs and improve efficiencies in its operations. During the December quarter, the company recognized pre-tax charges related to these initiatives of \$10 million, or \$0.14 per share. Pre-tax charges recorded to date for these initiatives were \$27 million. Including these charges, the company expects to recognize approximately \$90 million of pre-tax charges related to its restructuring plans. The remaining charges are expected to be incurred over the next six to nine months. The majority of these charges are expected to be cash expenditures. Annual ongoing benefits from these actions, once fully implemented, are expected to be approximately \$100 million.
- Operating income was \$23 million for the quarter. This represents a decrease of \$46 million, or 66 percent, from \$69 million in the prior year quarter. Absent the impact of the restructuring and related charges, operating income for the quarter was \$34 million, a decline of \$36 million or 52 percent from the prior year quarter. This decrease was driven primarily by reduced sales volumes and the related lower manufacturing cost absorption as well as disruption costs from restructuring programs. This was partially offset by lower provisions for employee incentive compensation plans and higher price realization.
- The effective tax rate for the current quarter was 23.2 percent, compared with 17.3 percent in the prior year quarter. Absent the effect of restructuring and related charges, the current quarter rate was 16.5 percent, which included a benefit from the recent completion of a routine income tax examination for certain prior fiscal years.
- Net income was \$16 million for the current year quarter. Absent the charges related to restructuring, net income for the current quarter decreased
   50 percent to \$25 million, from \$50 million in the prior year quarter. This decrease was primarily the result of lower operating income partially offset by higher other income, driven mostly by favorable foreign currency transaction results.

Reported EPS were \$0.21, compared with prior year quarter reported EPS of \$0.64. Adjusted EPS of \$0.35 decreased 45 percent, compared with prior year quarter reported EPS. A reconciliation follows:

#### **Earnings Per Diluted Share Reconciliation**

Second Quarter FY 2009		
Reported EPS	<b>\$ 0.2</b> 1	1
Restructuring and related charges	0.1 <sup>4</sup> \$ 0.35	4
Adjusted EPS	\$ 0.35	5
		=
Second Quarter FY 2008		
Reported EPS	\$ 0.64	4
No special items	_	-
	\$ 0.64	4

#### Fiscal 2009 First Half Key Developments

- Sales of \$1.2 billion decreased 2 percent from \$1.3 billion in the same period last year. Sales decreased 3 percent on an organic basis, partially offset by a 1 percent increase from more workdays.
- During the first half of 2009, the company recognized pre-tax charges related to the previously mentioned restructuring plans of \$19 million, or \$0.23 per share.
- Operating income was \$77 million, compared with \$134 million in the same period last year, a decrease of 42 percent. Absent charges related to restructuring, operating income was \$96 million, which was down \$38 million, or 28 percent, from the prior year period. This decrease was principally the result of reduced sales volumes and the related lower manufacturing cost absorption as well as disruption costs from restructuring programs. This was partially offset by lower provisions for employee incentive compensation plans and higher price realization.
- The effective tax rate for the current period was 20.3 percent, compared with 27.1 percent in the prior year period. Absent the effect of restructuring and related charges in the current year and a charge for a German tax law change in the prior year, the current year rate was 18.1 percent and the prior year rate was 21.6 percent. The year-to-year decrease in the adjusted rate was due to the release of a deferred tax benefit valuation allowance and a benefit from the recent completion of a routine income tax examination.
- Net income was \$51 million for the current year period, compared with \$85 million for the prior year. Absent the charges related to restructuring and the German tax law change, net income for the current period decreased 25 percent to \$68 million, from \$92 million in the prior year. This decrease was driven primarily by lower operating income, partially offset by the favorable impact of a lower effective tax rate.

Reported EPS was \$0.69, a decrease of 36 percent from the prior year reported EPS of \$1.08. The current period reported EPS included charges of \$0.23 per share related to the company's restructuring plans. Prior year period reported EPS included a non-cash charge of \$0.08 per share for the impact of the German tax law change. Absent these charges, adjusted EPS for the first half of fiscal 2009 of \$0.92 decreased 21 percent, compared with prior year adjusted EPS of \$1.16. A reconciliation follows:

#### **Earnings Per Diluted Share Reconciliation**

First Half FY 2009	
Reported EPS	\$ 0.69
Restructuring and related charges	0.23 0.92
Adjusted EPS	\$ 0.92
First Half FY 2008	
Reported EPS	\$ 1.08
Impact of German tax law change	80.0
Adjusted EPS	\$ 1.16

- Adjusted ROIC was 10.9 percent, down 140 basis points from 12.3 percent in the prior year quarter.
- Cash flow from operating activities was \$115 million in the first half of fiscal 2009, compared with \$69 million in the prior year period. Free operating cash flow for the current year period was
   \$48 million, compared with an outflow of \$9 million in the prior year period. The increased generation of cash flow was driven by a strong focus on receivable collection and lower income tax payments.

#### **Segment Highlights of Fiscal 2009 Second Quarter**

Metalworking Solutions & Services Group (MSSG) sales decreased by 21 percent during the December quarter, driven primarily by an organic sales decline of 15 percent, unfavorable foreign currency effects of 5 percent and 1 percent from the impact of divestitures. On a global basis, industrial production declined in contrast to the prior year quarter. Demand in most industry and market sectors has weakened. On a regional basis, Europe, India and North America reported organic sales declines of 17 percent, 17 percent and 16 percent, respectively, for the December quarter. Asia Pacific and Latin America also experienced organic sales declines of 9 percent and 2 percent, respectively.

MSSG operating income and margin decreased significantly, compared with the prior year. During the December quarter, MSSG recognized restructuring and related charges of \$7 million. Absent these charges, MSSG operating income decreased 76 percent and the operating margin decreased to 4 percent. The primary drivers of the decline in operating margin were unfavorable absorption of manufacturing costs due to lower production and temporary disruption effects related to restructuring initiatives. The impact of recent price increases essentially offset the effect of higher raw material costs.

Advanced Materials Solutions Group (AMSG) sales increased 5 percent during the December quarter, driven by 8 percent from the impact of acquisitions partially offset by 3 percent from unfavorable foreign currency effects. Organic sales were flat as increased mining and construction sales and higher energy-related sales were offset by lower sales of engineered products.

AMSG operating income decreased by 29 percent and the operating margin decreased to 9 percent from the same quarter last year. During the December quarter, AMSG recognized restructuring and related charges of \$3 million. Absent these charges, AMSG operating income decreased 18 percent and the operating margin decreased 290 basis points. The decline in operating margin was due to unfavorable business mix and lower performance in the engineered products business. Improved price realization more than offset the impact of higher raw material costs.

Corporate operating loss decreased by 81 percent, or \$16 million. This decrease was primarily driven by lower provisions for employee compensation programs as a result of the decline in operating performance.

#### Outlook

Kennametal has revised its outlook for fiscal 2009 EPS to a range of \$1.30 to \$1.50, excluding charges that occur relating to the previously announced restructuring actions. Organic sales for fiscal 2009 are expected to be 14 to 15 percent lower than for the previous fiscal year.

In the third quarter of fiscal 2009, Kennametal expects organic sales to decline by 22 to 25 percent from the prior year quarter and EPS to be in the range of \$0.05 and \$0.15, excluding charges that occur relating to the previously announced restructuring actions.

Kennametal anticipates cash flow from operating activities of approximately \$170 million to \$190 million for fiscal 2009. Based on anticipated capital expenditures of \$110 million, the company expects to generate between \$60 million and \$80 million of free operating cash flow for fiscal 2009.

#### **Dividend Declared**

Kennametal also announced today that its Board of Directors declared a regular quarterly cash dividend of \$0.12 per share. The dividend is payable February 18, 2009 to shareowners of record as of the close of business on February 3, 2009.

Kennametal advises shareowners to note monthly order trends, for which the company makes a disclosure ten business days after the conclusion of each month. This information is available on the Investor Relations section of Kennametal's corporate web site at www.kennametal.com.

Second quarter results for fiscal 2009 will be discussed in a live Internet broadcast at 10:00 a.m. Eastern time today. This event will be broadcast live on the company's website, www.kennametal.com. Once on the homepage, select "Investor Relations" and then "Events." The replay of this event will also be available on the company's website through February 28, 2009.

This release contains "forward-looking" statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are statements that do not relate strictly to historical or current facts. You can identify forward-looking statements by the fact they use words such as "should," "anticipate," "estimate," "approximate," "expect," "may," "will," "project," "intend," "plan," "believe" and other words of similar meaning and expression in connection with any discussion of future operating or financial performance or events. Forward looking statements in this release concern, among other things, Kennametal's outlook for earnings for its fiscal year 2009, and its expectations regarding future growth and financial performance, all of which are based on current expectations that involve inherent risks and uncertainties. Should one or more of these risks or uncertainties materialize, or should the assumptions underlying the forward-looking statements prove incorrect, actual outcomes could vary materially from those indicated. Among the factors that could cause the actual results to differ materially from those indicated in the forwardlooking statements are risks and uncertainties related to: global and regional economic conditions; availability and cost of the raw materials we use to manufacture our products; our ability to protect our intellectual property in foreign jurisdictions; our foreign operations and international markets, such as currency exchange rates, different regulatory environments, trade barriers, exchange controls, and social and political instability; our ability to implement restructuring plans and other cost savings initiatives, fluctuations in energy costs and commodity prices; competition; integrating recent acquisitions, as well as any future acquisitions, and achieving the expected savings and synergies; business divestitures; demands on management resources; environmental remediation matters; demand for and market acceptance of new and existing products; future terrorist attacks or acts of war; and labor relations. These and other risks are more fully described in Kennametal's latest annual report on Form 10-K and its other periodic filings with the Securities and Exchange Commission. We undertake no obligation to release publicly any revisions to forward-looking statements as a result of future events or developments.

Kennametal Inc. (NYSE: KMT) is a leading global supplier of tooling, engineered components and advanced materials consumed in production processes. The company improves customers' competitiveness by providing superior economic returns through the delivery of application knowledge and advanced technology to master the toughest of materials application demands. Companies producing everything from airframes to coal, from medical implants to oil wells and from turbochargers to motorcycle parts recognize Kennametal for extraordinary contributions to their value chains. Customers buy approximately \$2.7 billion annually of Kennametal products and services — delivered by our 14,000 talented employees in over 60 countries — with more than 50 percent of these revenues coming from outside North America. Visit us at www.kennametal.com. [KMT-E]

## FINANCIAL HIGHLIGHTS

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

		nths Ended iber 31,	Six Months Ended December 31,		
(in thousands, except per share amounts)	2008	2007	2008	2007	
Sales	\$568,684	\$647,423	\$1,237,949	\$1,262,499	
Cost of goods sold	405,369	426,485	855,856	829,470	
Gross profit	163,315	220,938	382,093	433,029	
Operating expense	130,348	147,921	284,030	292,953	
Restructuring charges	6,204	_	14,616	_	
Amortization of intangibles	3,269	3,626	6,678	6,571	
Operating income	23,494	69,391	76,769	133,505	
Interest expense	8,026	8,531	15,142	16,330	
Other income, net	(4,790)	(993)	(3,387)	(2,096)	
Income before income taxes and minority interest	20,258	61,853	65,014	119,271	
Provision for income taxes	4,700	10,670	13,204	32,337	
Minority interest (income) expense	(101)	1,037	684	1,909	
Net income	\$ 15,659	\$ 50,146	\$ 51,126	\$ 85,025	
Basic earnings per share	\$ 0.22	\$ 0.65	\$ 0.70	\$ 1.10	
Diluted earnings per share	\$ 0.21	\$ 0.64	\$ 0.69	\$ 1.08	
Dividends per share	\$ 0.12	\$ 0.12	\$ 0.24	\$ 0.23	
Basic weighted average shares outstanding	72,630	77,111	73,515	77,272	
Diluted weighted average shares outstanding	73,199	78,647	74,347	78,821	

## CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in thousands)	December 31, 2008	June 30, 2008
ASSETS		
Cash and cash equivalents	\$ 69,731	\$ 86,478
Accounts receivable, net	367,426	512,794
Inventories	464,684	460,800
Other current assets	102,398	91,914
Total current assets	1,004,239	1,151,986
Property, plant and equipment, net	735,972	749,755
Goodwill and intangible assets, net	794,048	802,722
Other assets	91,171	79,886
Total assets	\$2,625,430	\$2,784,349
LIABILITIES		
Current maturities of long-term debt and capital leases, including notes payable	\$ 43,111	\$ 33,600
Accounts payable	128,779	189,050
Other current liabilities	241,434	298,661
Total current liabilities	413,324	521,311
Long-term debt and capital leases	479,611	313,052
Other liabilities	282,533	280,552
Total liabilities	1,175,468	1,114,915
MINORITY INTEREST IN CONSOLIDATED SUBSIDIARIES	19,235	21,527
SHAREOWNERS' EQUITY	1,430,727	1,647,907
Total liabilities and shareowners' equity	\$2,625,430	\$2,784,349

## SEGMENT DATA (UNAUDITED)

		nths Ended nber 31,	Six Months Ended December 31,		
(in thousands)	2008			2007	
Outside Sales:					
Metalworking Solutions and Services Group	\$344,630	\$434,733	\$ 775,916	\$ 842,430	
Advanced Materials Solutions Group	224,054	212,690	462,033	420,069	
Total outside sales	\$568,684	\$647,423	\$1,237,949	\$1,262,499	
Sales By Geographic Region:					
United States	\$274,397	\$278,238	\$ 563,203	\$ 561,318	
International	294,287	369,185	674,746	701,181	
Total sales by geographic region	\$568,684	\$647,423	\$1,237,949	\$1,262,499	
Operating Income (Loss):					
Metalworking Solutions and Services Group	\$ 7,827	\$ 61,986	\$ 51,138	\$ 117,338	
Advanced Materials Solutions Group	19,437	27,197	49,427	57,177	
Corporate and eliminations a	(3,770)	(19,792)	(23,796)	(41,010)	
Total operating income	\$ 23,494	\$ 69,391	\$ 76,769	\$ 133,505	

a Includes corporate functional shared services and intercompany eliminations.

In addition to reported results under generally accepted accounting principles in the United States of America (GAAP), the following financial highlight tables include, where appropriate, a reconciliation of adjusted results including gross profit, operating expense, operating income, MSSG operating income and margin, AMSG operating income and margin, effective tax rate, net income and diluted earnings per share as well as free operating cash flow and adjusted return on invested capital (which are non-GAAP financial measures), to the most directly comparable GAAP measures. Management believes that investors should have available the same information that management uses to assess operating performance, determine compensation and assess the capital structure of the company. These non-GAAP measures should not be considered in isolation or as a substitute for the most comparable GAAP measures. Investors are cautioned that non-GAAP financial measures utilized by the company may not be comparable to non-GAAP financial measures used by other companies. Reconciliations of all non-GAAP financial measures are set forth in the attached tables and descriptions of certain non-GAAP financial measures are contained in our report of Form 8-K to which this release is attached.

#### THREE MONTHS ENDED DECEMBER 31, 2008 (UNAUDITED)

(in thousands, except per share amounts)	Gross Profit	Operating Expense	Operating Income	Net Income	Diluted EPS
2009 Reported Results	\$163,315	\$130,348	\$23,494	\$15,659	\$0.21
Restructuring and related charges	3,875	(9)	10,088	9,779	0.14
2009 Adjusted Results	\$167,190	\$130,339	\$33,582	\$25,438	\$0.35

	MSSG Operating	AMSG Operating
(in thousands, except percents)	Income	Income
2009 Reported Results	\$ 7,827	\$19,437
2009 Reported Operating Margin	2.3%	8.7%
Restructuring and related charges	7,288	2,800
2009 Adjusted Results	\$15,115	\$22,237
2009 Adjusted Operating Margin	4.4%	9.9%

	Effective Tax Rate
2009 Reported Results	23.2%
Impact on effective tax rate as a result of restructuring and related charges	(6.7)
2009 Adjusted Results	16.5%

#### SIX MONTHS ENDED DECEMBER 31, 2008 (UNAUDITED)

(in thousands, except per share amounts)	Gross Profit	Operating Expense	Operating Income	Net Income	Ι	Diluted EPS
2009 Reported Results	\$382,093	\$284,030	\$ 76,769	\$ 51,126	\$	0.69
Restructuring and related charges	4,598	(19)	19,233	17,188		0.23
2009 Adjusted Results	\$386,691	\$284,011	\$ 96,002	\$ 68,314	\$	0.92

	Effective Tax Rate
2009 Reported Results	20.3%
Impact on effective tax rate as a result of restructuring and related charges	(2.2)
2009 Adjusted Results	18.1%

#### SIX MONTHS ENDED DECEMBER 31, 2007 (UNAUDITED)

(in thousands, except percents and per share amounts)	Effective Tax Rate	Net Income	Diluted EPS
2008 Reported Results	27.1%	\$85,025	\$1.08
Impact of German tax law change	(5.5)	6,594	0.08
2008 Adjusted Results	21.6%	\$91,619	\$1.16

## FREE OPERATING CASH FLOW (UNAUDITED)

Processed   Pro						Six Months Ended December 31,					
(6,659)         (79,559)           Noneceds from disposals of property, plant and equipment         (6,659)         (79,509)           Tree operating cash flow         5 (8,734)         (8,	(in thousands)							20		CI JI,	
Proceeds from disposals of property, plant and equipment   Preceived from disposals of property plant and equipment   Preceived from disposals of property per desiration and show that the part of	Net cash flow provided by operating activi	ties						\$115	,490		\$ 68,934
Pree operating cash flow	Purchases of property, plant and equipmen	t						(68	3,659)		(79,559)
Note	Proceeds from disposals of property, plant	and equipmen	nt					1	,668		1,891
December 31, 2008 (in thousands; return)         New seed Capital         12/31/2008         93/2008         63/2008         33/31/2008         13/31/2008         94/31/2008         13/31/2008	Free operating cash flow							\$ 48	3,499		\$ (8,734)
December 31, 2008 (in thousands; return)         New seed Capital         12/31/2008         93/2008         63/2008         33/31/2008         13/31/2008         94/31/2008         13/31/2008	RETURN ON INVESTED CAPITAL (L	JNAUDITED	))								
Public   S   S   S   S   S   S   S   S   S	•		,								
Minority interest Spense (quity)         19,235 (1,430,727)         20,416 (1,430,727)         21,467,757 (1,647,907)         1,615,668 (1,553,297)         1,204,651         1,204,651         1,546,757 (1,647,907)         1,615,668 (1,615,68)         1,503,297 (1,615,68)         1,503,297 (1,615,68)         1,503,297 (1,615,68)         1,503,297 (1,615,68)         2,001,619 (1,615,68)         3,001,619 (1,615,68)         3,001,619 (1,615,68)         3,01,001 (1,615,68)         3,01,001 (1,615,68)         3,01,001 (1,615,68)         3,01,001 (1,615,68)         3,01,001 (1,615,68)         3,01,001 (1,615,68)         3,01,001 (1,615,68)         3,01,001 (1,615,68)         3,01,001 (1,615,68)         3,01,001 (1,615,68)         3,01,001 (1,615,68)         3,01,001 (1,615,68)	Invested Capital	12/31/2008		9/30/2008		6/30/2008	3/31/2008		12/31/2007		Average
Bate ewners' equity         1,430,727         1,645,757         1,647,907         1,615,680         1,532,907         1,544,651           Total         \$1,972,684         \$1,967,892         \$2,016,086         \$2,065,093         \$2,030,529         \$2,010,618           Interest Expense         \$1,231/2008         \$9,302/2008         Three Mode (5/30/2008)         \$3,12008         \$30,540           Interest expense         \$8,026         \$7,116         \$7,337         \$8,010         \$30,549           Interest expense         \$8,026         \$7,116         \$7,337         \$8,010         \$30,549           Income tax benefit         \$2,121/2008         \$7,116         \$7,397         \$8,010         \$30,549           Income tax benefit         \$12,312/2008         \$7,116         \$7,397         \$8,010         \$30,549           Income tax benefit         \$12,312/2008         \$9,302/2008         \$6,302/2008         \$3,100         \$31,307           Income tax benefit         \$12,312/2008         \$3,5467         \$5,550         \$23,170         \$133,876           Ret income, as reported         \$1,555         \$3,5467         \$5,950         \$23,170         \$33,200           Restructuring and related charges         \$1,70         \$1,20         \$3,20         \$	Debt	\$ 522,72	2	\$ 481,723	;	\$ 346,652	\$ 428,456		\$ 446,956		\$ 445,302
State	Minority interest	19,23	19,235 20,412		!	21,527 21,879		20,276		20,666	
Interest Expense         12/31/2008         9/30/2008         Three Months Ended 6/30/2008         3/31/2008         Total           Interest expense         \$ 8,026         \$ 7,116         \$ 7,393         \$ 8,005         \$ 30,540           Securitization fees         —         —         4         5         9           Total interest expense         \$ 8,026         \$ 7,116         \$ 7,397         \$ 8,010         \$ 30,549           Income tax benefit         —         —         4         5         9           Income tax benefit         —         —         6,110         6,110           Total interest expense, net of tax         •         5         224,439           Potal Income         12/31/2008         9/30/2008         6/30/2008         3/31/2008         Total           Net income, as reported         \$ 15,659         \$ 35,467         \$ 59,580         \$ 23,170         \$ 133,876           Goodwill impairment charge         —         —         —         —         35,000         \$ 35,000           Restructuring and related charges         9.779         7,408         6,635         —         2,322           Minority interest (income) expense         (101)         785         329         742         1	Shareowners' equity	1,430,72	7	1,465,757	,	1,647,907	1,615,568		1,563,297		1,544,651
Interest Expense   12/31/2008   9/30/2008   6/30/2008   3/31/2008   5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Total	\$1,972,68	4	\$1,967,892		\$2,016,086	\$2,065,903		\$2,030,529		\$2,010,619
Interest Expense   12/31/2008   9/30/2008   6/30/2008   3/31/2008   5 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0						Thr	ree Months Ended				
Securitization fees         —         —         4         5         9           Total interest expense         \$ 8,026         \$ 7,116         \$ 7,397         \$ 8,010         \$ 30,549           Income tax benefit         —         —         6,110         —         6,110           Total interest expense, net of tax         —         —         —         \$ 24,439           Potal Income         12/31/2008         9/30/2008         6/30/2008         3/31/2008         Total           Net income, as reported         \$ 15,659         \$ 35,467         \$ 59,580         \$ 23,170         \$ 133,876           Goodwill impairment charge         —         —         —         —         35,000         35,000           Restructuring and related charges         9,779         7,408         6,635         —         23,822           Minority interest (income) expense         (101)         785         329         742         1,755           Total income, adjusted         \$ 25,337         \$ 43,660         \$ 66,544         \$ 58,912         \$ 218,892           Average invested capital         \$ 2,010,619         \$ 2,010,619         \$ 2,010,619           Adjusted Return on Invested Capital         \$ 133,876         \$ 24,439	Interest Expense		2/31/2008	9/	30/2008		6/30/2008	3	3/31/2008		
Total interest expense   8,026   \$7,116   \$7,397   \$8,010   \$30,549     Income tax benefit   6,110     Total interest expense, net of tax   \$24,439     Total Income   12/31/2008   9/30/2008   6/30/2008   3/31/2008   Total     Net income, as reported   \$15,659   \$35,467   \$59,580   \$23,170   \$133,876     Goodwill impairment charge   -	Interest expense	\$	8,026	\$	7,116		\$ 7,393	\$	8,005	\$	30,540
Income tax benefit   Section   Sec	Securitization fees						4		5		9
Total interest expense, net of tax         \$ 24,439           Potal Income         12/31/2008         9/30/2008         6/30/2008         3/31/2008         Total           Net income, as reported         \$ 15,659         \$ 35,467         \$ 59,580         \$ 23,170         \$ 133,876           Goodwill impairment charge         —         —         —         —         35,000	Total interest expense	\$	8,026	\$	7,116		\$ 7,397	\$	8,010	\$	30,549
Total Income         12/31/2008         9/30/2008         6/30/2008         3/31/2008         Total           Net income, as reported         \$ 15,659         \$ 35,467         \$ 59,580         \$ 23,170         \$ 133,876           Goodwill impairment charge         —         —         —         35,000         35,000         35,000           Restructuring and related charges         9,779         7,408         6,635         —         23,822           Minority interest (income) expense         (101)         785         329         742         1,755           Total income, adjusted         \$ 25,337         \$ 43,660         \$ 66,544         \$ 58,912         \$ 194,453           Total interest expense, net of tax         24,439           Average invested capital         \$ 2,010,619           Adjusted Return on Invested Capital         \$ 2,010,619           Return on invested capital calculated utilizing net income, as reported is as follows:         \$ 133,876           Total interest expense, net of tax         \$ 24,439           Average invested expense, net of tax         \$ 24,439           Average invested capital         \$ 2,010,619	Income tax benefit										6,110
Net income, as reported         \$ 15,659         \$ 35,467         \$ 59,580         \$ 23,170         \$ 133,876           Goodwill impairment charge         —         —         —         —         35,000         35,000           Restructuring and related charges         9,779         7,408         6,635         —         23,822           Minority interest (income) expense         (101)         785         329         742         1,755           Total income, adjusted         \$ 25,337         \$ 43,660         \$ 66,544         \$ 58,912         \$ 194,453           Total interest expense, net of tax         24,439         \$ 218,892         \$ 218,892           Average invested capital         \$ 2,010,619         \$ 2,010,619           Adjusted Return on Invested Capital         \$ 10.9%           Return on invested capital calculated utilizing net income, as reported is as follows:           Net income, as reported         \$ 133,876           Total interest expense, net of tax         \$ 24,439           Average invested capital         \$ 2,010,619	Total interest expense, net of tax									\$	24,439
Net income, as reported         \$ 15,659         \$ 35,467         \$ 59,580         \$ 23,170         \$ 133,876           Goodwill impairment charge         —         —         —         —         35,000         35,000           Restructuring and related charges         9,779         7,408         6,635         —         23,822           Minority interest (income) expense         (101)         785         329         742         1,755           Total income, adjusted         \$ 25,337         \$ 43,660         \$ 66,544         \$ 58,912         \$ 194,453           Total interest expense, net of tax         24,439         \$ 218,892         \$ 218,892           Average invested capital         \$ 2,010,619         \$ 2,010,619           Adjusted Return on Invested Capital         \$ 10.9%           Return on invested capital calculated utilizing net income, as reported is as follows:           Net income, as reported         \$ 133,876           Total interest expense, net of tax         \$ 24,439           Average invested capital         \$ 2,010,619	Total Income	11	2/31/2008	q	/30/2008		6/30/2008	2	2/31/2008		Total
Goodwill impairment charge         —         —         35,000         35,000           Restructuring and related charges         9,779         7,408         6,635         —         23,822           Minority interest (income) expense         (101)         785         329         742         1,755           Total income, adjusted         \$ 25,337         \$ 43,660         \$ 66,544         \$ 58,912         \$ 194,453           Total interest expense, net of tax         24,439           Average invested capital         \$ 2,010,619           Adjusted Return on Invested Capital         \$ 2,010,619           Return on invested capital calculated utilizing net income, as reported is as follows:         \$ 133,876           Total interest expense, net of tax         24,439           Average invested capital         \$ 158,315           Average invested capital         \$ 2,010,619										\$	
Restructuring and related charges         9,779         7,408         6,635         —         23,822           Minority interest (income) expense         (101)         785         329         742         1,755           Total income, adjusted         \$ 25,337         \$ 43,660         \$ 66,544         \$ 58,912         \$ 194,453           Total interest expense, net of tax         24,439           Average invested capital         \$ 218,892           Adjusted Return on Invested Capital         \$ 2,010,619           Return on invested capital calculated utilizing net income, as reported is as follows:         \$ 133,876           Total interest expense, net of tax         \$ 24,439           Average invested capital         \$ 158,315           Average invested capital         \$ 2,010,619		Ψ		Ψ				Ψ		Ψ	
Minority interest (income) expense         (101)         785         329         742         1,755           Total income, adjusted         \$ 25,337         \$ 43,660         \$ 66,544         \$ 58,912         194,453           Total interest expense, net of tax         24,439           Average invested capital         \$ 2,010,619           Adjusted Return on Invested Capital         \$ 10.9%           Return on invested capital calculated utilizing net income, as reported is as follows:           Net income, as reported         \$ 133,876           Total interest expense, net of tax         24,439           Average invested capital         \$ 158,315           Average invested capital         \$ 2,010,619			9 779		7 408		6.635				
Total income, adjusted         \$ 25,337         \$ 43,660         \$ 66,544         \$ 58,912         \$ 194,453           Total interest expense, net of tax         24,439           Average invested capital         \$ 218,892           Adjusted Return on Invested Capital         \$ 2,010,619           Return on invested capital calculated utilizing net income, as reported is as follows:         \$ 133,876           Total interest expense, net of tax         24,439           Average invested capital         \$ 158,315           Average invested capital         \$ 2,010,619	_		-		,		· · · · · · · · · · · · · · · · · · ·		742		
Total interest expense, net of tax  24,439  Average invested capital  Adjusted Return on Invested Capital  Return on invested capital calculated utilizing net income, as reported is as follows:  Net income, as reported  Total interest expense, net of tax  133,876  Total interest expense, net of tax  Average invested capital  \$ 133,876  \$ 24,439  \$ 158,315  Average invested capital  \$ 2,010,619	` ' '	\$	\ /	\$				\$		\$	
Average invested capital \$2,010,619 Adjusted Return on Invested Capital 10.9%  Return on invested capital calculated utilizing net income, as reported is as follows:  Net income, as reported \$133,876 Total interest expense, net of tax 24,439 Average invested capital \$158,315 Average invested capital \$2,010,619	Total interest expense, net of tax		· ·		,				<u> </u>		24,439
Adjusted Return on Invested Capital  Return on invested capital calculated utilizing net income, as reported is as follows:  Net income, as reported  Total interest expense, net of tax  Average invested capital  \$ 133,876 24,439 \$ 158,315 Average invested capital \$ 2,010,619										\$	218,892
Return on invested capital calculated utilizing net income, as reported is as follows:  Net income, as reported Total interest expense, net of tax  Average invested capital  \$ 133,876 24,439 \$ 158,315 4 2,010,619	Average invested capital									\$	2,010,619
Net income, as reported       \$ 133,876         Total interest expense, net of tax       24,439         Average invested capital       \$ 158,315         Average invested capital       \$ 2,010,619	Adjusted Return on Invested Capital										10.9%
Net income, as reported       \$ 133,876         Total interest expense, net of tax       24,439         Average invested capital       \$ 158,315         Average invested capital       \$ 2,010,619											
Total interest expense, net of tax         24,439           Second of tax         \$ 158,315           Average invested capital         \$ 2,010,619	Return on invested capital calculated ut	ilizing net in	come, as	reported is	as follo	ows:					
\$ 158,315 Average invested capital \$ 2,010,619	Net income, as reported									\$	133,876
Average invested capital \$ 2,010,619	Total interest expense, net of tax										24,439
Average invested capital \$ 2,010,619										\$	158,315
	Average invested capital										
											7.9%

## RETURN ON INVESTED CAPITAL (UNAUDITED)

## December 31, 2007 (in thousands, except percents)

Return on Invested Capital

Invested Capital	12/31/2007	9/30/2007	6/30/2007	3/31/2007	12/31/2006	Average
Debt	\$ 446,956	\$ 377,051	\$ 366,829	\$ 371,521	\$ 376,472	\$ 387,766
Minority interest	20,276	19,122	17,624	16,896	15,807	17,945
Shareowners' equity	1,563,297	1,531,378	1,484,467	1,431,235	1,369,748	1,476,025
Total	\$2,030,529	\$1,927,551	\$1,868,920	\$1,819,652	\$1,762,027	\$1,881,736
Interest Ermones		12/31/2007	Three Mo 9/30/2007	onths Ended 6/30/2007	3/31/2007	Total
Interest Expense Interest expense		\$ 8,531	\$ 7,799	\$ 7,513	\$ 6,915	\$ 30,758
Securitization fees		φ 0,331 5	8	\$ 7,515 5	\$ 0,515 5	23
Total interest expense		\$ 8,536	\$ 7,807	\$ 7,518	\$ 6,920	\$ 30,781
Income tax benefit						8,434
Total interest expense, net of tax						\$ 22,347
m - 17		12/21/2007	0/20/2007	0/20/2007	2/24/2007	m . 1
Total Income  Net income, as reported		12/31/2007 \$ 50,146	9/30/2007 \$ 34,879	6/30/2007 \$ 62,093	3/31/2007 \$ 51,738	Total \$ 198,856
Impact of German tax law change		\$ 50,140	6,594	\$ 02,093	<b>Ф</b> 31,/30	6,594
Minority interest expense		1,037	872	229	— 757	2,895
Total income, adjusted		\$ 51,183	\$ 42,345	\$ 62,322	\$ 52,495	\$ 208,345
Total interest expense, net of tax			, ,= =	<del> </del>		22,347
•						\$ 230,692
Average invested capital						\$1,881,736
Adjusted Return on Invested Cap	oital					12.3%
						<del></del>
Return on invested capital calcula	ated utilizing net i	income, as reported	is as follows:			
Net income, as reported						\$ 198,856
Total interest expense, net of tax						22,347
•						\$ 221,203
Average invested capital						\$1,881,736

11.8%