# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Date of report (Date of earliest event reported): February 3, 2016

# **Kennametal Inc.**

(Exact Name of Registrant as Specified in Its Charter)

Pennsylvania

1-5318

(Commission File Number)

25-0900168 (IRS Employer Identification No.)

15219-2706

(Zip Code)

(State or Other Jurisdiction of Incorporation)

600 Grant Street Suite 5100 Pittsburgh, Pennsylvania

(Address of Principal Executive Offices)

Registrant's telephone number, including area code: (412) 248-8000

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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#### Item 2.02 Results of Operations and Financial Condition. Item 9.01 Financial Statements and Exhibits.

#### Item 2.02 Results of Operations and Financial Condition.

On February 3, 2016. Kennametal Inc. (Kennametal or the Company) issued an earnings announcement for its fiscal second guarter ended December 31. 2015

The press release contains certain non-generally accepted accounting principles (GAAP) financial measures. The following GAAP financial measures have been presented on an adjusted basis: gross profit and margin, operating expense, operating expense as a percentage of sales, operating (loss) income and margin, net (loss) income, diluted loss per share (LPS) and diluted earnings per share (EPS), effective tax rate, Industrial operating income and margin and Infrastructure operating (loss) income and margin. Adjustments for the three months ended December 31, 2015 include: (1) restructuring and related charges, (2) goodwill and other intangible asset impairment charges and (3) loss on divestiture. Adjustments for the three and six months ended December 31, 2014 include: (1) restructuring and related charges and (2) goodwill and other intangible asset impairment charges. Adjustments for the six months ended December 31, 2015 include: (1) restructuring and related charges, (2) goodwill and other intangible asset impairment charges and (3) loss on divestiture and related charges. Management adjusts for these items in measuring and compensating internal performance and to more readily compare the Company's financial performance period-to-period. The press release also contains free operating cash flow which is a non-GAAP measure and is defined below.

Management believes that presentation of these non-GAAP financial measures provides useful information about the results of operations of the Company for the current and past periods. Management believes that investors should have available the same information that management uses to assess operating performance, determine compensation and assess the capital structure of the Company. These non-GAAP measures should not be considered in isolation or as a substitute for the most comparable GAAP measures. Investors are cautioned that non-GAAP financial measures utilized by the Company may not be comparable to non-GAAP financial measures used by other companies.

#### **Free Operating Cash Flow**

Free operating cash flow is a non-GAAP financial measure and is defined by the Company as cash provided by operations (which is the most directly comparable GAAP measure) less capital expenditures plus proceeds from disposals of fixed assets. Management considers free operating cash flow to be an important indicator of Kennametal's cash generating capability because it better represents cash generated from operations that can be used for dividends, debt repayment, strategic initiatives, and other investing and financing activities.

Additionally, during our quarterly earnings teleconference we may use various non-GAAP financial measures to describe the underlying operating results. Accordingly, we have compiled below certain reconciliations as required by Regulation G. These non-GAAP measures should not be considered in isolation or as a substitute for the most comparable GAAP measures. Investors are cautioned that non-GAAP financial measures utilized by the Company may not be comparable to non-GAAP financial measures used by other companies.

#### **Debt to Capital**

Debt to Capital is a non-GAAP financial measure and is defined by Kennametal as total debt divided by the sum of total equity plus total debt. The most directly comparable GAAP measure is debt to equity, which is defined as total debt divided by total equity. Management believes that Debt to Capital provides additional insight into the underlying capital structure and performance of the Company.

### DEBT TO CAPITAL (UNAUDITED)

DEBT TO CAPITAL (UNAUDITED)	]	December 31,		September 30,		June 30,
(in thousands, except percents)	2015 2015					2015
Total debt	\$	706,653	\$	750,833	\$	751,587
Total equity		1,154,277		1,339,089		1,375,435
Debt to equity, GAAP		61.2%		56.1%		54.6%
Total debt	\$	706,653	\$	750,833	\$	751,587
Total equity		1,154,277		1,339,089		1,375,435
Total capital	\$	1,860,930	\$	2,089,922	\$	2,127,022
Debt to capital		38.0%	l.	35.9%		35.3%

#### **Primary Working Capital**

Primary working capital is a non-GAAP financial measure and is defined as accounts receivable, net plus inventories, net minus accounts payable. The most directly comparable GAAP measure is working capital, which is defined as current assets less current liabilities. We believe primary working capital better represents Kennametal's performance in managing certain assets and liabilities controllable at the segment level and is used as such for internal performance measurement.

(in thousands, except percents)		12/31/15	9/30/15	6/30/15	3/31/15	12/31/14	Average		
Current assets	\$	1,062,992 \$	1,168,511 \$	1,258,546 \$	1,341,312 \$	1,373,987 \$	1,241,070		
Current liabilities		394,983	438,406	482,744	524,518	528,704	473,871		
Working capital, GAAP	\$	668,009 \$	730,105 \$	775,802 \$	816,794 \$	845,283 \$	767,199		
Excluding items:									
Cash and cash equivalents		(138,978)	(97,199)	(105,494)	(146,175)	(146,267)	(126,823)		
Other current assets		(113,113)	(120,583)	(132,148)	(111,124)	(115,671)	(118,528)		
Total excluded current assets		(252,091)	(217,782)	(237,642)	(257,299)	(261,938)	(245,350)		
Adjusted current assets		810,901	950,729	1,020,904	1,084,013	1,112,049	995,719		
Current maturities of long-term debt and									
capital leases, including notes payable		(5,942)	(25,285)	(15,702)	(99,620)	(95,513)	(48,412)		
Other current liabilities		(237,444)	(235,385)	(279,661)	(250,586)	(273,727)	(255,361)		
Total excluded current liabilities		(243,386)	(260,670)	(295,363)	(350,206)	(369,240)	(303,773)		
Adjusted current liabilities		151,597	177,736	187,381	174,312	159,464	170,098		
Primary working capital	\$	659,304 \$	772,993 \$	833,523 \$	909,701 \$	952,585 \$	825,621		
	Three Months Ended								
			12/31/15	9/30/15	6/30/15	3/31/2015	Total		
Sales		\$	524,021 \$	555,354 \$	637,653 \$	638,970 \$	2,355,998		
Primary working capital as a percentage o	f sale	25					35.0%		

# PRIMARY WORKING CAPITAL (UNAUDITED)

#### Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

99.1 Fiscal 2016 Second Quarter Earnings Announcement

#### Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

KENNAMETAL INC.

/s/ Martha Fusco

Date: February 3, 2016

By:

Martha Fusco Vice President Finance and Corporate Controller PRESS RELEASE



**FOR IMMEDIATE RELEASE:** DATE: February 3, 2016

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# KENNAMETAL ANNOUNCES FISCAL SECOND QUARTER 2016 RESULTS, COMPLETES SALE OF NON-CORE BUSINESSES

- Reported loss per diluted share (LPS) of \$2.12, adjusted earnings per diluted share (EPS) of \$0.14
- Completed sale of non-core businesses; loss on divestiture of \$133 million or \$1.20 per share
- Non-cash, goodwill and other intangible assets impairment charge of \$108 million or \$0.98 per share
- Continued focus on improving working capital management, generated operating cash flow of \$103 million despite pressure on earnings
- Delivered incremental savings of \$13 million from restructuring programs in the quarter; on track to deliver FY16 incremental savings of approximately \$47 million
- FY16 EPS guidance of \$0.85 to \$1.05; company now expects total organic sales decline of 10 to 13 percent for the fiscal year

PITTSBURGH, Pa., (February 3, 2016) – Kennametal Inc. (NYSE: KMT) today reported results for the 2016 fiscal second quarter ended December 31, 2015, with a loss per diluted share (LPS) of \$2.12, compared with the prior year quarter LPS of \$4.89. Adjusted EPS were \$0.14 in the current quarter compared with \$0.52 in the prior year quarter.

Don Nolan, President and CEO commented, "We are clearly operating in an environment where some of our key end markets are under significant pressure. We continue to adjust our global operations to best manage through this challenging time. We are acting quickly in anticipation of continued headwinds in our fiscal year 2016."

Nolan continued, "As we address what is needed to be done in this environment, we are also positioning the Company to fully leverage our core strengths for attractive, long-term growth and profitability. Kennametal has strong brands, superior technologies, and great customer relationships. We have divested non-core businesses and continue to invest in R&D and capital, focusing on our core in order to deliver great value to our customers each and every day. We look to the future and improved market conditions to fully leverage the many changes we have made within the global organization, incrementally improve margins, and drive value-enhancing long-term profitable growth."

#### Fiscal 2016 Second Quarter Key Developments

Sales were \$524 million, compared with \$676 million in the same quarter last year. Sales decreased by 22 percent, reflecting a 12 percent organic decline due to weakening of our served end markets, a 6 percent unfavorable currency exchange impact and a 4 percent decline due to divestiture.

- During the December quarter end, the company performed an interim impairment test of goodwill and indefinite-lived intangible assets for the Industrial and Infrastructure reporting units. This preliminary test was undertaken as a result of end market challenges, which required the company to reduce fiscal 2016 guidance, resulting in a corresponding decrease in share price. The test resulted in an estimated noncash pre-tax goodwill and other intangible asset impairment charge in the Infrastructure segment of \$106 million, or \$0.96 per share, and an estimated non-cash pre-tax trademark impairment charge in the Industrial segment of \$2 million, or \$0.02 per share. The valuation will be completed in the company's fiscal third quarter.
- On a combined basis, pre-tax restructuring and related charges were \$9 million, or \$0.08 per share, and pre-tax benefits were approximately \$19 million, or \$0.18 per share in the quarter. In the same quarter last year, pre-tax restructuring and related charges were \$13 million, or \$0.13 per share, and pre-tax benefits were approximately \$6 million, or \$0.07 per share.
- Kennametal completed the sale of several non-core businesses related to certain castings, steel-plate fabrication and deburring for an aggregate price of approximately \$70 million prior to working capital adjustments, or \$61 million including working capital adjustments of approximately \$9 million. A portion of the transaction proceeds were used to pay down revolver debt with the remaining balance being held as cash on hand. The pre-tax loss on the sale was \$133 million, or \$1.20 per share.
- Operating loss was \$234 million, compared with \$334 million in the same quarter last year. Adjusted operating income was \$17 million, compared with \$61 million a year ago. The decrease in adjusted operating results was driven primarily by organic sales decline, unfavorable mix, and lower fixed cost absorption, offset partially by lower raw material costs and restructuring benefits. Adjusted operating margin was 3.2 percent in the current period and 9.1 percent in the prior period.
- The reported effective tax rate (ETR) was 29.7 percent (benefit on a loss) and the adjusted ETR was 13.1 percent (benefit on income). The difference between the reported and adjusted ETR was due to goodwill and other intangible asset impairment charges and the loss on divestiture. For the second quarter of fiscal 2015, the reported ETR was 12.7 percent (provision on a loss) and the adjusted ETR was 17.7 percent (provision on income). The change in the adjusted ETR is driven primarily by a shift in jurisdictional mix of earnings and the impact of the permanent extension of the research and development tax credit in the current year.
- LPS was \$2.12, compared with the prior year quarter LPS of \$4.89. Adjusted EPS were \$0.14 in the current quarter and \$0.52 in the prior year quarter.

# (Loss) Earnings Per Diluted Share and Effective Tax Rate Reconciliation

Second Quarter		FY	2016	FY	2015
	Di	luted (LPS)		Diluted (LPS)	
		EPS	Effective tax rate	EPS	Effective tax rate
Reported Results	\$	(2.12)	29.7 % \$	(4.89)	(12.7)%
Restructuring and related charges		0.08	—	0.13	2.3
Goodwill and other intangible asset impairment charges		0.98	(25.0)	5.28	28.1
Loss on divestiture		1.20	(17.8)	—	—
Adjusted Results	\$	0.14	(13.1)% \$	0.52	17.7 %

The company realized year-to-date free operating cash flow of \$46 million compared with \$82 million in the same period last year. The
decrease in free operating cash flow was primarily attributable to lower cash earnings, net of tax, partially offset by improved working
capital management.

#### Segment Developments for the Fiscal 2016 Second Quarter

- Industrial segment sales of \$311 million decreased 16 percent from \$372 million in the prior year quarter due to organic decline of 9 percent and unfavorable currency exchange of 7 percent. Excluding the impact of currency exchange and divestiture, sales decreased approximately 31 percent in energy, approximately 9 percent in general engineering, approximately 5 percent in transportation and approximately 3 percent in aerospace and defense. Activity in the energy end market continued to be weak, also adversely impacting the general engineering end market where the company believes there has been destocking in the indirect channel, particularly in the Americas. Sales in the transportation end market were also impacted by destocking in Asia during the quarter. On a segment regional basis excluding the impact of currency exchange and divestiture, sales decreased 15 percent in the Americas and 14 percent in Asia, partially offset by 1 percent increase in Europe.
- Industrial segment operating income was \$7 million compared with \$42 million in the prior year. Adjusted operating income was \$22 million compared to \$48 million in the prior year quarter, driven by organic sales decline, lower fixed cost absorption, unfavorable currency exchange and unfavorable business mix, partially offset by restructuring program benefits and lower raw material costs. Industrial adjusted operating margin was 7.0 percent compared with 12.8 percent in the prior year.
- Infrastructure segment sales of \$213 million decreased 30 percent from \$304 million in the prior year quarter. The decrease was driven by 20 percent organic sales decline, 6 percent due to divestiture and 4 percent unfavorable currency exchange. Excluding the impact of currency exchange and divestiture, sales decreased by approximately 34 percent in energy, approximately 23 percent in general engineering and approximately 18 percent in earthworks. The continued weakening in global demand for energy resources and the related over-supply of these commodities, coupled with the economic downturn in Asia particularly China has had a significant impact on demand for the company's products. This reduced demand has been most severe in the North American region with the company's concentration in oil and gas and underground mining markets. This weakness is expected to continue for the foreseeable future. On a segment regional basis excluding the impact of divestiture and currency exchange, sales decreased 28 percent in the Americas, 10 percent in Europe and 9 percent in Asia.
- Infrastructure segment operating loss was \$238 million, compared with operating loss of \$372 million in the same quarter of the prior year. Adjusted operating loss was \$4 million compared to adjusted operating income of \$15 million in the prior year quarter. The change in adjusted operating results was primarily due to lower organic sales, lower fixed cost absorption and unfavorable business mix, partially offset by the benefits of restructuring savings and lower raw material costs.

#### Fiscal 2016 First Half Key Developments

- Sales were \$1,079 million, compared with \$1,371 million in the same period last year. Sales decreased by 21 percent, reflecting a 13
  percent organic decline due to weakening in our served end markets, 7 percent unfavorable currency exchange impact and 1 percent from
  divestiture.
- Operating loss was \$227 million, compared with \$273 million in the same period last year. Adjusted operating income was \$38 million in the current period, compared with adjusted operating income of \$130 million in the prior year. Adjusted operating results decreased due to organic sales decline, lower fixed cost absorption, unfavorable mix and unfavorable currency exchange, offset partially by restructuring benefits and lower raw material costs. Adjusted operating margin was 3.6 percent, compared with 9.5 percent in the prior year.
- LPS was \$2.20 in the current year period, compared with \$4.40 the prior year period. Adjusted EPS were \$0.29 in the current year period and \$1.09 in the prior year period.

Reconciliations of all non-GAAP financial measures are set forth in the tables attached, and corresponding descriptions are contained in the company's report on Form 8-K, to which this news release is attached.

#### **Restructuring Programs**

The previously announced restructuring programs are expected to produce combined annual ongoing pre-tax permanent savings of \$105-\$125 million. In total, pre-tax charges for these initiatives are expected to be approximately \$185-\$205 million. The estimated annualized savings decreased from the fiscal first quarter 2016 estimates due to the sale of non-core businesses.

	Estimated Charges	Current Quarter Charges	Charges To Date	Estimated Annualized Savings	Approximate Current Quarter Savings	Approximate Savings Since Inception	Expected Completion Date
Phase 1	\$55M-\$60M	\$1M	\$58M	\$40M-\$45M	\$10M	\$52M	6/30/2016
Phase 2	\$90M-\$100M	\$6M	\$38M	\$40M-\$50M	\$8M	\$24M	12/31/2018
Phase 3	\$40M-\$45M	\$2M	\$5M	\$25M-\$30M	\$1M	\$1M	3/31/2017
Total	\$185M-\$205M	\$9M	\$101M	\$105M-\$125M	\$19M	\$77M	

#### **RESTRUCTURING AND RELATED CHARGES AND SAVINGS (PRE-TAX)**

#### <u>Outlook</u>

At our investor conference in December, we announced a reduction in our full fiscal year expectations. Consistent with that announcement, we have reduced guidance for consolidated adjusted EPS for the full fiscal year to be in the range of \$0.85 to \$1.05. This reflects an adjustment of approximately 40 percent at the midpoint from our previous adjusted EPS guidance, which was projected to be in the range of \$1.50 to \$1.70. See detail of EPS changes below.

Due to the further deterioration of our end markets as evidenced by continued declines in industrial production indices, U.S. and China coal mining, as well as further reductions in oil and gas activity, the company has revised its fiscal 2016 outlook. Further, US industrial production levels in particular have significantly decreased, with Purchasing Managers' Index (PMI) falling below 50 percent after the end of November.

The company now expects fiscal 2016 total sales to decline in the range of 20 to 23 percent and organic sales to decline in the range of 10 to 13 percent. Previously, our October guidance provided in the fiscal first quarter 2016 earnings release, the decline in total sales was projected to be in the range of 10 to 14 percent, with a decline in organic sales of 6 to 10 percent. The current guidance reflects the impact of the sale of non-core businesses, whereas the previous guidance did not reflect this transaction.

Consistent with the change of expectations in December, the company has reduced EPS approximately 40 percent at the midpoint, and now expects consolidated adjusted EPS to be in the range of \$0.85 to \$1.05 for the full fiscal year. Previously, adjusted EPS was projected to be in the range of \$1.50 to \$1.70. See detail of EPS changes below.

FY16 mid-point previous EPS guidance - post divestiture	\$ 1.60
Organic sales	(0.48)
Absorption, mix, productivity and raw materials	(0.37)
Cost reductions and performance-based compensation adjustments	0.06
Taxes *	0.15
Other	(0.01)
FY16 mid-point revised EPS guidance	\$ 0.95

\*The revised outlook includes a lower ETR than was previously expected which positively impacted EPS by approximately \$0.15 per share.

The company now expects to generate cash flow from operations between \$215 million and \$245 million for fiscal 2016. Based on anticipated capital expenditures of approximately \$125 million to \$135 million, the company expects to generate between \$90 million and \$110 million of free operating cash flow for the fiscal year. Previously, the company had projected cash flow from operations between \$275 million and \$310 million and free operating cash flow of \$115 million to \$135 million for the fiscal year.

As previously stated, the impact from the sale of non-core businesses has been reflected in Kennametal's current guidance but was not included in the previous guidance.

Kennametal remains committed to maintaining investment-grade credit ratings. A portion of the proceeds from the divestiture and cash from operations, as well as any working capital reductions, have been used primarily for the purpose of debt reduction, and we will continue to focus on debt reduction in the near term. The company's longer-term capital allocation process will continue to include disciplined capital investments in the business, as well as returning cash to shareholders through dividends and share repurchases.

#### **Dividend Declared**

Kennametal also announced that its board of directors declared a quarterly cash dividend of \$0.20 per share. The dividend is payable February 26, 2016 to shareholders of record as of the close of business on February 12, 2016.

The company will discuss its fiscal 2016 second quarter results in a live webcast at 11:00 a.m. Eastern Time today, February 3, 2016. This event will be broadcast live on the company's website, www.kennametal.com. To access the webcast, select "About Us", "Investor Relations" and then "Events." A recorded replay of this event also will be available on the company's website through March 3, 2016.

Certain statements in this release may be forward-looking in nature, or "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are statements that do not relate strictly to historical or current facts. For example, statements about Kennametal's outlook for earnings, sales volumes, and cash flow for fiscal year 2016 and our expectations regarding future growth and financial performance are forward-looking statements. Any forward looking statements are based on current knowledge, expectations and estimates that involve inherent risks and uncertainties. Should one or more of these risks or uncertainties materialize, or should the assumptions underlying the forward-looking statements prove incorrect, our actual results could vary materially from our current expectations. There are a number of factors that could cause our actual results to differ from those indicated in the forward-looking statements. They include: economic recession: our ability to achieve all anticipated benefits of restructuring initiatives; our foreign operations and international markets, such as currency exchange rates, different regulatory environments, trade barriers, exchange controls, and social and political instability; changes in the regulatory environment in which we operate, including environmental, health and safety regulations; potential for future goodwill and other intangible asset impairment charges; our ability to protect and defend our intellectual property; continuity of information technology infrastructure; competition; our ability to retain our management and employees; demands on management resources; availability and cost of the raw materials we use to manufacture our products; product liability claims; integrating acquisitions and achieving the expected savings and synergies; global or regional catastrophic events; demand for and market acceptance of our products; business divestitures; energy costs; commodity prices; labor relations; and implementation of environmental remediation matters. Many of these risks and other risks are more fully described in Kennametal's latest annual report on Form 10-K and its other periodic filings with the Securities and Exchange Commission. We can give no assurance that any goal or plan set forth in forwardlooking statements can be achieved and readers are cautioned not to place undue reliance on such statements, which speak only as of the date made. We undertake no obligation to release publicly any revisions to forward-looking statements as a result of future events or developments.

#### About Kennametal

At the forefront of advanced materials innovation for more than 75 years, Kennametal Inc. is a global industrial technology leader delivering productivity to customers through materials science, tooling and wear-resistant solutions. Customers across aerospace, earthworks, energy, general engineering and transportation turn to Kennametal to help them manufacture with precision and efficiency. Every day over 12,000 employees are helping customers in more than 60 countries stay competitive. Kennametal generated more than \$2.6 billion in revenues in fiscal 2015. Learn more at www.kennametal.com.

#### FINANCIAL HIGHLIGHTS

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	Three Mor Decem	 	Si	x Months En 3	idec 1,	l December
(in thousands, except per share amounts)	2015	2014		2015		2014
Sales	\$ 524,021	\$ 675,631 \$	5	1,079,376	\$	1,370,572
Cost of goods sold	383,215	476,173		787,345		953,015
Gross profit	140,806	199,458		292,031		417,557
Operating expense	123,580	137,459		252,824		285,947
Restructuring and asset impairment charges	112,237	388,839		121,357		390,402
Loss on divestiture	133,307	—		133,307		—
Amortization of intangibles	5,638	6,931		11,886		13,959
Operating loss	(233,956)	(333,771)		(227,343)		(272,751)
Interest expense	6,803	7,960		13,782		16,170
Other (income) expense, net	(732)	2,223		353		409
Loss before income taxes	(240,027)	(343,954)		(241,478)		(289,330)
(Benefit) provision for income taxes	(71,216)	43,751		(66,964)		58,248
Net loss	(168,811)	(387,705)		(174,514)		(347,578)
Less: Net income attributable to noncontrolling interests	416	597		939		1,236
Net loss attributable to Kennametal	\$ (169,227)	\$ (388,302) \$	5	(175,453)	\$	(348,814)
PER SHARE DATA ATTRIBUTABLE TO KENNAMETAL SHAREHOLDERS						
Basic loss earnings per share	\$ (2.12)	\$ (4.89) \$	5	(2.20)	\$	(4.40)
Diluted loss earnings per share	\$ (2.12)	\$ (4.89) \$	5	(2.20)	\$	(4.40)
Dividends per share	\$ 0.20	\$ 0.18 \$	5	0.40	\$	0.36
Basic weighted average shares outstanding	79,840	79,343		79,784		79,229
Diluted weighted average shares outstanding	79,840	79,343		79,784		79,229

## CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

(in thousands)	December 31, 2015	June 30, 2015
ASSETS		
Cash and cash equivalents	\$ 138,978	\$ 105,494
Accounts receivable, net	333,402	445,373
Inventories	477,499	575,531
Other current assets	113,113	132,148
Total current assets	1,062,992	1,258,546
Property, plant and equipment, net	719,529	815,825
Goodwill and other intangible assets, net	514,002	704,058
Other assets	143,729	71,100
Total assets	\$ 2,440,252	\$ 2,849,529
LIABILITIES		
Current maturities of long-term debt and capital leases, including notes payable	\$ 5,942	\$ 15,702
Accounts payable	151,597	187,381
Other current liabilities	237,444	279,661
Total current liabilities	394,983	482,744
Long-term debt and capital leases	700,711	735,885
Other liabilities	190,281	255,465
Total liabilities	1,285,975	1,474,094
KENNAMETAL SHAREHOLDERS' EQUITY	1,124,848	1,345,807
NONCONTROLLING INTERESTS	29,429	29,628
Total liabilities and equity	\$ 2,440,252	\$ 2,849,529

SEGMENT DATA (UNAUDITED)	Thr	ee Months En	ded	December 31,	Six Months Er	ded	December 31,
(in thousands)		2015		2014	2015		2014
Outside Sales:							
Industrial	\$	310,883	\$	371,557	\$ 624,217	\$	749,415
Infrastructure		213,138		304,074	455,159		621,157
Total outside sales	\$	524,021	\$	675,631 \$	\$ 1,079,376	\$	1,370,572
Sales By Geographic Region:							
North America	\$	233,647	\$	319,495	\$ 486,797	\$	654,065
Western Europe		145,842		183,583	301,563		374,437
Rest of World		144,532		172,553	291,016		342,070
Total sales by geographic region	\$	524,021	\$	675,631 \$	\$ 1,079,376	\$	1,370,572
Operating Income (Loss):							
Industrial	\$	7,360	\$	41,795 \$	\$ 27,109	\$	85,812
Infrastructure		(237,738)		(371,920)	(246,166	)	(352,699)
Corporate <sup>(1)</sup>		(3,578)		(3,646)	(8,286	)	(5,864)
Total operating loss	\$	(233,956)	\$	(333,771) \$	\$ (227,343	) \$	(272,751)

 $\ensuremath{^{(1)}}$  Represents unallocated corporate expenses.

In addition to reported results under generally accepted accounting principles in the United States of America (GAAP), the following financial highlight tables include, where appropriate, a reconciliation of adjusted results including: gross profit and margin, operating expense, operating expense as a percentage of sales, operating (loss) income and margin, net (loss) income, diluted (LPS) EPS, effective tax rate, Industrial operating income and margin, Infrastructure operating (loss) income and margin and free operating cash flow (which are non-GAAP financial measures), to the most directly comparable GAAP measures. For those adjustments that are presented 'net of tax', the tax effect of the adjustment can be derived by calculating the difference between the pre-tax and the post-tax adjustments presented. The tax effect on adjustments is calculated by preparing an overall tax calculation including the adjustments and then a tax calculation excluding the adjustments. The difference between these calculations results is the tax impact of the adjustments.

Management believes that investors should have available the same information that management uses to assess operating performance, determine compensation and assess the capital structure of the company. These non-GAAP measures should not be considered in isolation or as a substitute for the most comparable GAAP measures. Investors are cautioned that non-GAAP financial measures utilized by the company may not be comparable to non-GAAP financial measures used by other companies. Reconciliations of all non-GAAP financial measures are set forth in the attached tables and descriptions of certain non-GAAP financial measures are contained in our report on Form 8-K to which this release is attached.

#### THREE MONTHS ENDED DECEMBER 31, 2015 - (UNAUDITED)

(in thousands, except percents and per share data)	Sales	G	ross profit	Operating expense	Ор	erating (loss) income	Net (loss) income <sup>(2)</sup>	Dil	uted (LPS) EPS	Effective tax rate
Reported results	\$ 524,021	\$	140,806	\$ 123,580	\$	(233,956)	\$ (169,227)	\$	(2.12)	29.7 %
Reported margins			26.9%	23.6%	)	(44.6)%				
Restructuring and related charges <sup>(3)</sup>	_		1,676	(3,405)		8,862	6,393		0.08	_
Goodwill and other intangible asset impairment charges				_		108,456	78,239		0.98	(25.0)
Loss on divestiture	_		_	_		133,307	96,167		1.20	(17.8)
Adjusted results	\$ 524,021	\$	142,482	\$ 120,175	\$	16,669	\$ 11,572	\$	0.14	(13.1)%
Adjusted margins			27.2%	22.9%	)	3.2 %				

<sup>(2)</sup> Represents amounts attributable to Kennametal Shareholders.

<sup>(3)</sup> Includes pre-tax restructuring related charges recorded in corporate of \$2,281.

(in thousands, except percents)	Indu	ıstrial sales	Industrial operating income		Infrastructure sales	Infrastructure operati loss	ing
Reported results	\$	310,883 \$	7,360	\$	213,138	\$ (237,73	8)
Reported operating margin			2.4%	ó		(111.	5)%
Restructuring and related charges (4)		—	4,767		—	1,814	.4
Goodwill and other intangible asset impairment charges		_	2,345		_	106,11	.1
Loss on divestiture		—	7,258		—	126,04	9
Adjusted results	\$	310,883 \$	21,730	\$	213,138	\$ (3,764	4)
Adjusted operating margin			7.0%	Ď		(1.5	.8)%

<sup>(4)</sup> Excludes pre-tax restructuring related charges recorded in corporate of \$2,281.

# THREE MONTHS ENDED DECEMBER 31, 2014 - (UNAUDITED) (in thousands, except

(in thousands, except percents and per share data)	Sales	G	ross profit		Operating expense	O	perating (loss) income		Net (loss) income <sup>(2)</sup>	Dilu	uted (LPS) EPS	Effective tax rate
Reported results	\$ 675,631	\$	199,458	\$	137,459	\$	(333,771)	\$	(388,302)	\$	(4.89)	(12.7)%
Reported margins			29.5%	ó	20.3%	Ď	(49.4)%	)				
Restructuring and related charges <sup>(5)</sup>	_		2,677		(3,415)		12,930		10,385		0.13	2.3
Goodwill and other intangible asset impairment charges	_		_		_		382,000		419,273		5.28	28.1
Adjusted results	\$ 675,631	\$	202,135	\$	134,044	\$	61,159	\$	41,356	\$	0.52	17.7 %
Adjusted margins			29.9%	ó	19.8%	,	9.1 %					

 $^{\rm (5)}$  Includes pre-tax restructuring related charges recorded in corporate of \$1,844.

(in thousands, except percents)	Indu	ustrial sales	Industrial operating income		Infrastructure sales	Infra	astructure operating (loss) income
Reported results	\$	371,557 \$	41,795	\$	304,074	\$	(371,920)
Reported operating margin			11.2%	ó			(122.3)%
Restructuring and related charges (6)		—	5,921		—		5,165
Goodwill and other intangible asset impairment charges		_	_		_		382,000
Adjusted results	\$	371,557 \$	47,716	\$	304,074	\$	15,245
Adjusted operating margin			12.8%	Ď			5.0 %

(6) Excludes pre-tax restructuring related charges recorded in corporate of \$1,844.

# SIX MONTHS ENDED DECEMBER 31, 2015 - (UNAUDITED)

(in thousands, except percents)	Sales	0	perating (loss) income	Net (loss) income	Dil	uted (LPS) EPS
Reported results	\$ 1,079,376	\$	(227,343)	\$ (175,453)	\$	(2.20)
Reported operating margin			(21.1)%			
Restructuring and related charges	—		23,974	17,736		0.22
Goodwill and other intangible asset impairment charges	—		108,456	80,236		1.01
Loss on divestiture and related charges	—		133,307	100,349		1.26
Adjusted results	\$ 1,079,376	\$	38,394	\$ 22,868	\$	0.29
Adjusted operating margin			3.6 %			

# SIX MONTHS ENDED DECEMBER 31, 2014 - (UNAUDITED)

(in thousands, except percents)	Sales	0	perating (loss) income		Net (loss) income	Dil	uted (LPS) EPS
Reported results	\$ 1,370,572	\$	(272,751)	\$	(348,814)	\$	(4.40)
Reported operating margin	(19.9)%						
Restructuring and related charges	—		20,375		15,941		0.20
Goodwill and other intangible asset impairment charges	—		382,000		419,273		5.29
Adjusted results	\$ 1,370,572	\$	129,624	\$	86,400	\$	1.09
Adjusted operating margin			9.5 %				

FREE OPERATING CASH FLOW (UNAUDITED) Six Months December							
(in thousands)		2015	2014				
Net cash flow from operating activities	\$	102,790	\$	135,322			
Purchases of property, plant and equipment		(61,175)		(54,672)			
Proceeds from disposals of property, plant and equipment		4,402		978			
Free operating cash flow	\$	46,017	\$	81,628			