

## FOR IMMEDIATE RELEASE:

DATE: April 29, 2010

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# KENNAMETAL ANNOUNCES RESULTS FOR THIRD QUARTER FISCAL 2010 AND INCREASES GUIDANCE

- Reported 3Q EPS of \$0.12; adjusted EPS of \$0.39
- Sales increased 11 percent on an organic basis
- Free operating cash flow of \$66 million year-to-date
- Increases full year adjusted EPS guidance to a range of \$1.03 to \$1.08
- Increases full year FOCF guidance to a range of \$90 million to \$100 million

LATROBE, Pa., (April 29, 2010) – Kennametal Inc. (NYSE: KMT) today reported fiscal 2010 third quarter earnings per diluted share (EPS) of \$0.12, compared with prior year quarter reported loss per diluted share of \$1.90. The current quarter reported EPS included restructuring and related charges amounting to \$0.27 per share. The prior year quarter reported loss per diluted share included non-cash charges for impairment of goodwill and other intangible assets of \$1.40 per share, as well as restructuring and divestiture related charges of \$0.51 per share. Absent these charges, adjusted EPS for the current quarter was \$0.39, compared with the prior year quarter adjusted EPS of \$0.01.

"We are pleased with our results for the fiscal 2010 third quarter as they clearly demonstrate the positive effects of our strategies," said Carlos Cardoso, Kennametal's Chairman, President and Chief Executive Officer. "We are encouraged that growth in industrial activity is continuing across a range of end markets and geographies. Our global team has been disciplined in its efforts to streamline our business and lower our cost structure. The strong operating leverage reflected in our March quarter performance is consistent with our strategies to reposition Kennametal to fully maximize our growth potential."

Cardoso added, "Moving forward, we remain focused on generating strong cash flows, maintaining a solid financial position, managing our portfolio and growing our business. We will continue to further expand our profitability, which will help to differentiate Kennametal as economic conditions continue to improve."

Reconciliations of all non-GAAP financial measures are set forth in the attached tables, and descriptions of certain non-GAAP financial measures are contained in our report on Form 8-K to which this release is attached.

### Fiscal 2010 Third Quarter Key Developments

- Sales were \$493 million, compared with \$424 million in the same quarter last year. Sales increased 16 percent due to an organic increase of 11 percent and a 5 percent favorable impact from foreign currency effects.
- Sales improved sequentially by 11 percent, representing the third consecutive quarter of sequential sales growth. The improvement in sales was driven by continued expansion in industrial activity in the majority of our end markets and all geographies.
- The company recognized pre-tax restructuring and related charges of \$23 million, or \$0.27 per share. Total benefits from restructuring programs were approximately \$36 million in the current quarter.
- Operating income was \$26 million compared with an operating loss of \$150 million in the same quarter last year. Absent restructuring actions in both periods and asset impairment charges recorded in the prior year quarter, operating income was \$49 million, compared with an operating loss of \$6 million in the prior year quarter. On an adjusted basis, operating margin reached 10 percent, driven by higher sales, increased capacity utilization, continued permanent savings from restructuring programs and ongoing cost discipline. The current quarter also included the partial salary and incentive compensation restorations. Incremental margins were very strong on both a year-over-year and sequential basis. The adjusted operating income for the current quarter improved sequentially by \$30 million from the December 2009 quarter.
- Reported EPS were \$0.12 compared with prior year quarter reported loss per diluted share of \$1.90. Adjusted EPS was \$0.39 compared with prior year quarter adjusted EPS of \$0.01. A reconciliation follows:

Third Quarter FY 2010		Third Quarter FY 2009	
Reported EPS Restructuring and related charges	\$ 0.12 0.27	Reported loss per diluted share Restructuring and related charges Divestiture related charges	\$ (1.90) 0.50 0.01
		Asset impairment charges	1.40
Adjusted EPS	\$ 0.39	Adjusted EPS	\$ 0.01

### Earnings (Loss) Per Diluted Share Reconciliation

### Segment Highlights for the Fiscal 2010 Third Quarter

- Metalworking Solutions & Services Group (MSSG) sales increased by 19 percent from the prior year quarter, driven by organic growth of 13 percent and favorable foreign currency effects of 6 percent. Sequentially, sales increased by 12 percent as global industrial production continued to improve in all regions. This represents the third consecutive quarter of sequential sales growth for MSSG. Regionally, on an organic basis, India and Asia Pacific had sales increases of 64 percent and 45 percent, respectively. North America, Europe and Latin America each reported organic sales increases of 7 percent compared with the prior year quarter.
- MSSG operating income was \$31 million compared with an operating loss of \$39 million for the same quarter of
  the prior year. Absent restructuring and related charges recorded in both periods, MSSG operating income was
  \$36 million compared with an operating loss of \$14 million in the prior year quarter. The primary drivers of the
  increase in operating income were higher sales volumes, increased capacity utilization, cost savings from
  restructuring programs and continued cost containment. MSSG adjusted operating margin improved
  sequentially from the December quarter by 870 basis points from 3.6 percent to 12.3 percent. Compared to the
  December quarter, MSSG adjusted operating income increased \$26 million on a sales increase of \$30 million.
- Advanced Materials Solutions Group (AMSG) sales increased 13 percent from the prior year quarter, driven by 9 percent organic growth and 4 percent favorable foreign currency effects. The organic increase was primarily driven by higher sales of mining and construction products, as well as increased demand for energy related and engineered products. Sequentially, sales increased by 11 percent, driven by higher sales in all AMSG end markets, except for capital equipment.
- AMSG operating income was \$25 million, compared with an operating loss of \$103 million in the same quarter
  of the prior year. Absent restructuring and related charges recorded in both periods and asset impairment
  charges in the prior year quarter, AMSG operating income was \$37 million in the current quarter compared with
  \$18 million in the prior year quarter. The year-over-year increase in operating income was primarily due to
  higher sales volumes, increased capacity utilization, cost savings from restructuring programs and continued
  cost reduction actions. AMSG adjusted operating margin increased sequentially by 150 basis points to
  18.4 percent from 16.9 percent in the December quarter.

## Fiscal 2010 Year-to-Date Key Developments

- Sales were \$1.3 billion compared to \$1.6 billion in the same period last year. Sales decreased 20 percent on an organic basis, partially offset by a 2 percent favorable impact from foreign currency effects and a 1 percent increase from a business acquisition made in the prior fiscal year.
- The company recognized pre-tax restructuring and related charges of \$36 million, or \$0.40 per share. Total benefits from restructuring programs were approximately \$98 million year-to-date.
- Operating income was \$32 million, compared with an operating loss of \$75 million in the same period last year. Absent restructuring actions recorded in both periods and asset impairment charges recorded in the prior year, operating income was \$68 million, compared with \$88 million for the prior year period.
- Reported EPS were \$0.07, compared with prior year reported loss per diluted share of \$1.18. Adjusted EPS were \$0.49, compared with prior year adjusted EPS of \$0.94. A reconciliation follows:

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First Nine Months of FY 2010			First Nine Months of FY 2009	
Reported EPS	\$	0.07	Reported loss per diluted share	(\$1.18)
Restructuring and related charges		0.40	Restructuring and related charges	0.73
Divestiture related charges		0.02	Divestiture related charges	0.01
			Asset impairment charges	1.38
Adjusted EPS	\$	0.49	Adjusted EPS	\$ 0.94

## Earnings (Loss) Per Diluted Share Reconciliation

 Cash flow from operating activities was \$93 million, compared with \$164 million in the prior year period. Net capital expenditures were \$26 million year-to-date. The company generated free operating cash flow of \$66 million compared with \$73 million in the prior year period.

### **Restructuring Actions**

Kennametal's restructuring programs are on track to deliver the anticipated annual ongoing pre-tax permanent savings of \$155 million to \$160 million once all programs are fully implemented. The combined total pre-tax charges are expected to be approximately \$160 million to \$165 million, a slight increase from the previously announced range of \$155 million to \$160 million. This increase is due to recent legislative changes that retroactively extended the period for benefit coverage under COBRA to certain previously terminated employees. Total restructuring and related charges recorded inception to date were \$115 million and corresponding annualized benefits were approximately \$144 million.

#### **Outlook**

Management currently believes that global industrial activity and the corresponding demand for the company's products will continue to improve through the remainder of the current fiscal year. As a result of better than anticipated global sales growth, including some effects of customer inventory rebuilding, we expect our organic sales to be 37 percent to 40 percent higher in the June quarter compared with the prior year period, resulting in fiscal 2010 organic sales that would be 7 percent to 8 percent lower than last year. Under these assumed conditions, Kennametal is increasing its EPS guidance for fiscal 2010 from a range of \$0.65 to \$0.75 per share to a range of \$1.03 to \$1.08 per share, excluding restructuring actions and divestiture related charges. The increased EPS guidance also takes into consideration the final salary restoration for remaining locations and a slightly higher effective tax rate due to anticipated jurisdictional mix of earnings. Cash flow from operations is expected to be in the range of \$145 million to \$155 million for fiscal 2010. Based on net capital expenditures of approximately \$55 million, the free operating cash flow range was increased from a range of \$40 million to \$50 million to a range of \$90 million to \$100 million for fiscal 2010.

#### **Dividend Declared**

Kennametal also announced today that its Board of Directors declared a regular quarterly cash dividend of \$0.12 per share. The dividend is payable May 26, 2010 to shareowners of record as of the close of business on May 11, 2010.

Kennametal advises shareowners to note monthly order trends, for which the company makes a disclosure ten business days after the conclusion of each month. This information is available on the Investor Relations section of Kennametal's corporate website at www.kennametal.com.

Third quarter results for fiscal 2010 will be discussed in a live Internet broadcast at 10:00 a.m. Eastern time today. This event will be broadcast live on the company's website, www.kennametal.com. Once on the homepage, select "Investor Relations" and then "Events." The replay of this event will also be available on the company's website through May 29, 2010.

This release contains "forward-looking" statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. Forward-looking statements are statements that do not relate strictly to historical or current facts. You can identify forward-looking statements by the fact they use words such as "should," "anticipate," "estimate," "approximate," "expect," "may," "will," "project," "intend," "plan," "believe" and other words of similar meaning and expression in connection with any discussion of future operating or financial performance or events. Forward looking statements in this release concern, among other things, Kennametal's outlook for earnings for its fourth quarter and full fiscal year 2010, and its expectations regarding restructuring initiatives, future growth and financial performance, all of which are based on current expectations that involve inherent risks and uncertainties. Should one or more of these risks or uncertainties materialize, or should the assumptions underlying the forward-looking statements prove incorrect, actual outcomes could vary materially from those indicated. Among the factors that could cause the actual results to differ materially from those indicated in the forward-looking statements are risks and uncertainties related to: the recent downturn in our industry; deepening or prolonged economic recession; restructuring and related actions (including associated costs and anticipated benefits); changes in our debt ratings; compliance with our debt arrangements; our foreign operations and international markets, such as currency exchange rates, different regulatory environments, trade barriers, exchange controls, and social and political instability; changes in the regulatory environment in which we operate, including environmental, health and safety regulations; our ability to protect and defend our intellectual property; competition; our ability to retain our management and employees; demands on management resources; availability and cost of the raw materials we use to manufacture our products; global or regional catastrophic events, including terrorist attacks or acts of war; integrating acquisitions and achieving the expected savings and synergies; business divestitures; potential claims relating to our products; energy costs; commodity prices; labor relations; demand for and market acceptance of new and existing products; and implementation of environmental remediation matters. These and other risks are more fully described in Kennametal's latest annual report on Form 10-K and its other periodic filings with the Securities and Exchange Commission. We undertake no obligation to release publicly any revisions to forward-looking statements as a result of future events or developments.

Kennametal Inc. (NYSE: KMT) delivers productivity to customers seeking peak performance in demanding environments by providing innovative custom and standard wear-resistant solutions. This proven productivity is enabled through our advanced materials sciences and application knowledge. Our commitment to a sustainable environment provides additional value to our customers. Companies operating in everything from airframes to coal mining, from engines to oil wells and from turbochargers to construction recognize Kennametal for extraordinary contributions to their value chains. In fiscal year 2009, customers bought approximately \$2.0 billion of Kennametal products and services – delivered by our nearly 12,000 talented employees doing business in more than 60 countries – with more than 50 percent of these revenues coming from outside North America. Visit us at www.kennametal.com. [KMT-E]

### **FINANCIAL HIGHLIGHTS**

## CONDENSED CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

		Three Mor Marc		51,		Nine Mon Marc	1,		
(in thousands, except per share amounts)		2010		2009 <sup>(1)</sup>		2010		2009 <sup>(1)</sup>	
Sales Cost of goods sold	\$	493,165 322,841	\$	424,387 321,959	\$	1,345,425 917,212	\$	1,613,822 1,136,112	
Gross profit		170,324		102,428		428,213		477,710	
Operating expense Restructuring and asset impairment charges Amortization of intangibles		120,062 20,720 3,239		106,469 142,826 3,196		354,126 31,898 9,946		385,543 157,442 9,874	
Operating income (loss)		26,303		(150,063)		32,243		(75,149)	
Interest expense Other income, net		6,531 (1,496)		6,658 (5,319)		18,856 (6,314)		21,741 (9,949)	
Income (loss) from continuing operations before income taxes		21,268		(151,402)		19,701		(86,941)	
Provison (benefit) for income taxes		11,065		(14,281)		11,026		(1,203)	
Income (loss) from continuing operations Loss from discontinued operations		10,203		(137,121) (592)		8,675 (1,423)		(85,738) (165)	
Net income (loss) Less: Net income attributable to		10,203		(137,713) 161		7,252		(85,903)	
noncontrolling interests Net income (loss) attributable to Kennametal	\$	518 9,685	\$	(137,874)	\$	1,417 5,835	\$	<u>845</u> (86,748)	
Amounts Attributable to Kennametal Common Shareowners: Income (loss) from continuing operations Loss from discontinued operations	\$	9,685	\$	(137,282) (592)		7,258 (1,423)	\$	(86,583) (165)	
Net income (loss) attributable to Kennametal	\$	9,685	\$	(137,874)	\$	5,835	\$	(86,748)	
PER SHARE DATA ATTRIBUTABLE TO KENNAMETAL Basic earnings (loss) per share: Continuing operations Discontinued operations	\$	0.12 - 0.12	\$	(1.89) (0.01) (1.90)		0.09 (0.02) 0.07	\$	(1.18) - (1.18)	
Diluted earnings (loss) per share: Continuing operations	\$	0.12	\$	(1.89)	\$	0.09	\$	(1.18)	
Discontinued operations	\$	- 0.12	\$	(0.01) (1.90)	\$	(0.02)	\$	- (1.18)	
Dividends per share	\$	0.12	\$	0.12	\$	0.36	\$	0.36	
Basic weighted average shares outstanding	Ŧ	81,358	Ŧ	72,673	Ŧ	80,756	+	73,238	
Diluted weighted average shares outstanding		82,189		72,673		81,397		73,238	

<sup>(1)</sup> Amounts have been restated to reflect discontinued operations related to the divestiture of the high speed steel drills and related products business.

## CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)

CONDENSED CONSOLIDATED BALANCE SHEETS (UNAUDITED)	, ,						
		March 31,		June 30,			
(in thousands)		2010		2009			
ASSETS							
Cash and cash equivalents	\$	110,893	\$	69,823			
Accounts receivable, net		317,136		278,977			
Inventories		372,594		381,306			
Other current assets		93,716		145,798			
Total current assets		894,339		875,904			
Property, plant and equipment, net		681,594		720,326			
Goodwill and other intangible assets, net		662,004		677,436			
Other assets		73,372		73,308			
Total assets	\$	2,311,309	\$	2,346,974			
LIABILITIES							
Current maturities of long-term debt and capital leases, including notes payable	\$	18,689	\$	49,365			
Accounts payable		94,256		87,176			
Other current liabilities		264,314		242,428			
Total current liabilities		377,259		378,969			
Long-term debt and capital leases		317,486		436,592			
Other liabilities		242,243		263,958			
Total liabilities		936,988		1,079,519			
KENNAMETAL SHAREOWNERS' EQUITY		1,352,932		1,247,443			
NONCONTROLLING INTERESTS		21,389		20,012			
Total liabilities and equity	\$	2,311,309	\$	2,346,974			

SEGMENT DATA (UNAUDITED)	March 31, Mar						nths Ended ch 31,			
(in thousands)		2010		2009 <sup>(1)</sup>	2010			2009 (1)		
Outside Sales:										
Metalworking Solutions and Services Group	\$	291,571	\$	245,530	\$	784,049	\$	972,932		
Advanced Materials Solutions Group		201,594		178,857		561,376		640,890		
Total outside sales	\$	493,165	\$	424,387	\$	1,345,425	\$	1,613,822		
Sales By Geographic Region:										
United States	\$	220,340	\$	206,311	\$	593,397	\$	732,289		
International		272,825		218,076		752,028		881,533		
Total sales by geographic region	\$	493,165	\$	424,387	\$	1,345,425	\$	1,613,822		
Operating Income (Loss):										
Metalworking Solutions and Services Group	\$	30,988	\$	(39,062)	\$	25,015	\$	10,221		
Advanced Materials Solutions Group		24,816		(102,502)		77,851		(53,075)		
Corporate and eliminations		(29,501)		(8,499)		(70,623)		(32,295)		
Total operating income (loss)	\$	26,303	\$	(150,063)	\$	32,243	\$	(75,149)		

<sup>(1)</sup> Amounts have been restated to reflect discontinued operations related to the divestiture of the high speed steel drills and related products business.

In addition to reported results under generally accepted accounting principles in the United States of America (GAAP), the following financial highlight tables include, where appropriate, a reconciliation of adjusted results including gross profit, operating expense, operating income, Corporate operating loss, MSSG operating income and margin, AMSG operating income and margin, income from continuing operations, net income and diluted earnings per share and free operating cash flow (which are non-GAAP financial measures), to the most directly comparable GAAP measures. For those adjustments that are presented 'net of tax', the tax effect of the adjustment can be derived by calculating the difference between the pre-tax and the post-tax adjustments presented. The tax effect on adjustments is calculated by preparing an overall tax calculation including the adjustments and then a tax calculation excluding the adjustments. The difference between these calculations results in the tax impact of the adjustments.

Management believes that investors should have available the same information that management uses to assess operating performance, determine compensation and assess the capital structure of the company. These non-GAAP measures should not be considered in isolation or as a substitute for the most comparable GAAP measures. Investors are cautioned that non-GAAP financial measures utilized by the company may not be comparable to non-GAAP financial measures used by other companies. Reconciliations of all non-GAAP financial measures are set forth in the attached tables and descriptions of certain non-GAAP financial measures are contained in our report on Form 8-K to which this release is attached.

(in thousands, except per share amounts)	Gross Profit	rofit Expense		Operating Co		e Income		Income from Continuing Operations		Net Income		luted EPS
2010 Reported Results	\$ 170,324	\$120,062	\$	26,303	\$	10,203	\$	9,685	\$	0.12		
Restructuring and related												
charges	1,595	(635)		22,950		22,329		22,329		0.27		
2010 Adjusted Results	\$ 171,919	\$119,427	\$	49,253	\$	32,532	\$	32,014	\$	0.39		

## THREE MONTHS ENDED MARCH 31, 2010 (UNAUDITED)

	Corporate MSSG Operating Operating			AMSG Operatin		
(in thousands, except percents)	Loss	Income		Income		
2010 Reported Results	\$ (29,501)	\$	30,988	\$	24,816	
2010 Reported Operating Margin			10.6%		12.3%	
Restructuring and related charges	5,797		4,954		12,199	
2010 Adjusted Results	\$ (23,704)	\$	35,942	\$	37,015	
2010 Adjusted Operating Margin			12.3%		18.4%	

THREE MONTHS ENDED MAR	(Loss) Income from					
(in thousands, except per share amounts)	Gross Profit	Operating Expense	Operating Loss	Continuing Operations	Net (Loss) Income	Diluted EPS
2009 Reported Results	\$ 102,428	\$106,469	\$ (150,063)	\$ (137,121)	\$ (137,874)	\$ (1.90)
Restructuring and related charges	2,249	1,145	32,888	36,770	36,770	0.50
Divestiture related charges	-	-	-	-	397	0.01
Asset Impairment						
charges	-	-	111,042	101,200	101,200	1.40
2009 Adjusted Results	\$ 104,677	\$107,614	\$ (6,133)	\$ 849	\$ 493	\$ 0.01

## THREE MONTHS ENDED MARCH 31, 2009 (UNAUDITED)

(in thousands, except percents)	Ор	rporate erating Loss	MSSG perating Loss	Ope (I	MSG erating _oss) come
2009 Reported Results	\$	(8,499)	\$ (39,062)	\$(1	02,502)
2009 Reported Operating Margin			(15.9%)		(57.3%)
Restructuring and related charges		(1,355)	24,779		9,464
Asset impairment charges		-	-	1	11,042
2009 Adjusted Results	\$	(9,854)	\$ (14,283)	\$	18,004
2009 Adjusted Operating Margin			(5.8%)		10.1%

## NINE MONTHS ENDED MARCH 31, 2010 (UNAUDITED)

(in thousands, except per share amounts)	Gross Profit	Operating Expense			g Net		Dilutec EPS		
2010 Reported Results Restructuring and related	\$ 428,213	\$354,126	\$	32,243	\$ 8,675	\$	5,835	\$	0.07
charges	2,613	(1,099)		35,610	32,732		32,732		0.40
Divestiture related charges	-	-		-	-		1,340		0.02
2010 Adjusted Results	\$ 430,826	\$353,027	\$	67,853	\$ 41,407	\$	39,907	\$	0.49

NINE MONTHS ENDED MARCH	i 31, 2009 (U	NAUDITED)		perating	(Lo	oss) Income from				
(in thousands, except per share amounts)	Gross Profit	Operating Expense		(Loss) ncome		Continuing Operations		et (Loss) ncome		iluted EPS
2009 Reported Results	\$ 477,710	\$385,543	\$	(75,149)		(85,738)	\$	(86,748)		(1.18)
Restructuring and related										
charges	6,899	1,178		52,121		53,957		53,957		0.73
Divestiture related charges	-	-		-		-		397		0.01
Asset impairment charges	-	-	<u>_</u>	111,042	<u>_</u>	101,200	<u> </u>	101,200	<u> </u>	1.38
2009 Adjusted Results	\$ 484,609	\$386,721	\$	88,014	\$	69,419	\$	68,806	\$	0.94

FREE OPERATING CASH FLOW (UNAUDITED)	March				
(in thousands)	2010	2009			
Net cash flow provided by operating activities	\$ 92,637	\$163,739			
Purchases of property, plant and equipment	(30,438)	(92,712)			
Proceeds from disposals of property, plant and equipment	4,087	2,386			
Free operating cash flow	\$ 66,286	\$ 73,413			