

Kennametal Reports Record Fourth Quarter and Full Year 2005 Results

July 27, 2005

-- Q4 05 sales up 14 percent, earnings per diluted share (EPS) of \$.98, up 21 percent -- Full Year sales up 17 percent, adjusted EPS of \$3.25, up 51 percent

LATROBE, Pa., July 27, 2005 /PRNewswire-FirstCall via COMTEX/ -- Kennametal Inc. (NYSE: KMT) today reported fiscal 2005 fourth quarter EPS at a record level of \$0.98 compared with prior year EPS of \$0.81 and original guidance of \$0.90 to \$0.95. There were no special items in either quarter.

For fiscal 2005, adjusted EPS were \$3.25, also a record, compared with prior year adjusted EPS of \$2.15. Reported EPS for the year were \$3.13 and included special items totaling \$0.12 related to the FSS divestiture in the third quarter. Prior year reported EPS were \$2.02 and included special items totaling \$0.13.

Sales for the fourth quarter were \$619 million compared with prior year sales of \$542 million. Full year sales were \$2.3 billion compared with \$2.0 billion last year. Both the quarter and full year sales figures were record levels for the Company.

Kennametal Chairman, President and Chief Executive Officer, Markos I. Tambakeras, said, "Each of our three business groups, Metalworking Solutions and Services, Advanced Materials Solutions, and J&< Industrial Supply performed at record levels in both sales and earnings. Market penetration, pricing and the underlying strength of our served end markets all contributed to our performance."

"Kennametal's results in FY05 are a function of the successful implementation of our transformation strategy that is rapidly expanding our advanced materials and engineered components portfolio, balancing the mix of our end market sales and further enhancing our value-based selling proposition with our customers. Despite difficult headwinds from rising raw material prices, Kennametal's team worked hard to generate EPS growth of over 50% for the year; on top of 52% growth in the previous fiscal year."

Highlights of the Fiscal 2005 Fourth Quarter

- -- Sales of \$619 million were up 14 percent versus the same quarter last year, including 11 percent organic sales growth, 2 percent benefit from foreign currency exchange and 4 percent from acquisitions offset by 3 percent from the FSS divestiture.
- -- Net income was \$38 million versus \$30 million, up 26 percent.
- -- Adjusted Return on Invested Capital improved 260 basis points to 9.6 percent versus 7.0 percent in the prior year.
- -- Completed the divestiture of FSS, a distribution business that primarily addressed the North American Automotive market, for a selling price of \$39 million, subject to customary post-closing adjustments.

Highlights of Fiscal 2005

- -- Sales of \$2.3 billion were up 17 percent on 13 percent organic sales growth, 3 percent benefit from foreign currency exchange and 2 percent from acquisitions offset by 1 percent from the FSS divestiture.
- -- Net income was \$119 million versus \$74 million last year, up 62 percent.
- -- Acquired Extrude Hone, for approximately \$134 million, net of acquired cash and direct acquisition costs, adding to our AMSG segment.
- -- Cash flow from operations was \$202 million, free operating cash flow for the year was \$118 million.
- -- Debt to capital decreased to 31 percent versus 33 percent at the end of the prior year.

Outlook

Economic indicators project continued growth through fiscal 2006 in North America and the rest-of-the world markets, and flat to modest growth in European markets. Kennametal expects to see organic revenue growth in the 7% to 10% range, two to three times the underlying growth rates of its addressed markets.

Tambakeras said, "We were delighted with our performance in fiscal 2005, and the outlook for our end markets in 2006 remains good. The major challenge in FY 2006 revolves around raw material costs, especially tungsten; but we remain confident in our ability to continue to realize pricing. Although there is near term uncertainty from these raw material cost increases, over the long-term, the industry should be establishing new higher overall levels of pricing commensurate with the underlying economic benefits of its products."

Reported EPS are expected to be in the \$3.30 to \$3.80 range for FY 2006; including an approximately \$0.25 negative impact from expensing options due to SFAS 123R and the effects of the reduction in the discount rates applied to our pension plans. About 65% of the 06 EPS will be realized in the second half of the fiscal year, consistent with the Company's historical seasonal pattern. First quarter EPS are forecasted to be \$0.40 to \$0.50, also consistent with our seasonal pattern and additionally reflects the impact of raw material cost increases which will be highest in the first quarter.

Operating margins and ROIC should again improve this year as we stay on track to reach our stated goal of 12% for each by fiscal 2007.

Kennametal anticipates net cash flow provided by operating activities of approximately \$200 to \$220 million for fiscal 2006. Purchases of property, plant and equipment, net of proceeds from disposals of property, plant and equipment are expected to be approximately \$80 million. Adjusting net cash flow provided by operating activities for the above item, Kennametal expects to generate between \$120 and \$140 million of free operating cash flow for fiscal 2006.

Kennametal advises shareowners to note monthly order trends, for which the Company makes a disclosure ten business days after the conclusion of each month. This information is available on the Investor Relations section of Kennametal's corporate web site at www.kennametal.com.

Share Repurchase Program

Kennametal announced today that its Board of Directors reaffirmed its previously authorized share repurchase program of up to 1.8 million shares of the Company's common stock. The program will be used principally to dampen the impact of share dilution from equity issued under employee benefit programs. The Company intends to repurchase shares from time to time in open market transactions or in privately negotiated transactions at the Company's discretion, in accordance with the Board of Director's authorization and subject to applicable SEC regulations, market conditions and other factors.

Dividend Declared

Kennametal also announced its Board of Directors approved an increase of \$.02 in the quarterly cash dividend to \$0.19 per share, payable August 24, 2005, to shareowners of record as of the close of business on August 9, 2005. This increase of nearly 12% reflects management's confidence in continued strong cash generation and is consistent with Kennametal's stated cash deployment priorities.

Fourth quarter and full year results will be discussed in a live Internet broadcast at 10:00 a.m. (Eastern) today. Access the live or archived conference by visiting the Investor Relations section of Kennametal's corporate web site at www.kennametal.com.

This release contains "forward-looking" statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. You can identify these forward-looking statements by the fact they use words such as "should," "anticipate," "estimate," "approximate," "expect," "may," "will," "project," "intend," "plan," "believe," and others words of similar meaning and expression in connection with any discussion of future operating or financial performance. One can also identify forward-looking statements by the fact that they do not relate strictly to historical or current facts. These statements are likely to relate to, among other things, our goals, plans and projections regarding our financial position, results of operations, market position and product development, which are based on current expectations that involve inherent risks and uncertainties, including factors that could delay, divert or change any of them in the next several years. Although it is not possible to predict or identify all factors, they may include the following: global economic conditions; future terrorist attacks; epidemics; risks associated with integrating and divesting businesses and achieving the expected savings and synergies; demands on management resources; risks associated with international markets such as currency exchange rates, and social and political environments; competition; labor relations; commodity prices; demand for and market acceptance of new and existing products; and risks associated with the implementation of restructuring plans and environmental remediation matters. We can give no assurance that any goal or plan set forth in forward-looking statements can be achieved and readers are cautioned not to place undue reliance on such statements, which speak only as of the date made. We undertake no obligation to release publicly any revisions to forward-looking statements as a result of future events or developments.

Kennametal Inc. (NYSE: KMT) is a leading global supplier of tooling, engineered components and advanced materials consumed in production processes. The Company improves customers' competitiveness by providing superior economic returns through the delivery of application knowledge and advanced technology to master the toughest of materials application demands. Companies producing everything from airframes to coal, from medical implants to oil wells and from turbochargers to motorcycle parts recognize Kennametal for extraordinary contributions to their value chains. Customers buy over \$2 billion annually of Kennametal products and services-delivered by our 14,000 talented employees in over 60 countries-with almost 50 percent of these revenues coming from outside the United States. Visit us at www.kennametal.com. KMT-E

FINANCIAL HIGHLIGHTS

Consolidated Statements of Income (Unaudited)

(in thousands, except per share amounts) Quarter Ended Twelve Months Ended June 30, June 30, 2005 2004 2005 2004 Sales \$619,158 \$541,858 \$2,304,167 \$1,971,441 Cost of goods sold (1) 394,695 356,084 1,513,634 1,318,074 Gross profit 224,463 185,774 790,533 653,367 Operating expense (2) 156,065 134,441 574,495 512,621

Restructuring and asset impairment

charges (3) - - 4,707 3,670

Amortization of

intangibles 1,566 664 3,460 2,234

Operating income 66,832 50,669 207,871 134,842

Interest expense 7,897 6,405 27,277 25,884

Other expense (income),

net (4) (897) 294 (3,683) (1,716)

Income before provision

for income taxes

and minority interest 59,832 43,970 184,277 110,674

Provision for income

taxes 21,854 14,154 61,394 35,500

Minority interest 238 (36) 3,592 1,596

Net income \$37,740 \$29,852 \$119,291 \$73,578

Basic earnings per share \$1.01 \$0.83 \$3.23 \$2.06

Diluted earnings per

share \$0.98 \$0.81 \$3.13 \$2.02

Dividends per share \$0.17 \$0.68 \$0.68

Basic weighted average

shares outstanding 37,510 36,051 36,924 35,704

Diluted weighted average

shares outstanding 38,477 36,952 38,056 36,473

- For the twelve months ended June 30, 2004, these amounts include charges of \$0.1 million for integration activities related to the Widia acquisition, \$2.9 million related to restructuring programs, and \$0.8 million for a pension curtailment.
- 2) For the twelve months ended June 30, 2005, these amounts include a loss on assets held for sale of \$1.5 million. For the twelve months ended June 30, 2004, these amounts include charges of \$1.4 million for integration activities related to the Widia acquisition, \$1.8 million related to a reserve for a note receivable from a divestiture of a business by Kennametal in 2002, and \$0.5 million related to a pension curtailment.
- 3) For the twelve months ended June 30, 2005, these amounts include \$4.7 million related to a FSS goodwill impairment charge. For the twelve months ended June 30, 2004, these amounts include \$3.7 million related to restructuring programs.
- 4) For the twelve months ended June 30, 2004, these amounts include income of \$4.4 million related to a gain on the sale of Toshiba Tungaloy investment and a charge of \$0.2 million on a reserve for a note receivable from a divestiture of a business by Kennametal in 2002.

FINANCIAL HIGHLIGHTS (Continued)

In addition to reported results under generally accepted accounting principles in the United States of America (GAAP), the following financial highlight tables also include, where appropriate, a reconciliation of results excluding special items, free operating cash flow, debt to capital, and adjusted return on invested capital (which are non-GAAP measures), to the most directly comparable GAAP measures. Management believes that the investor should have available the same information that management uses to assess operating performance, determine compensation, and assess the capital structure of the Company. These non-GAAP measures should not be considered in isolation or as a substitute for the most comparable GAAP measures. Non-GAAP financial measures utilized by the Company may not be comparable to non-GAAP financial measures used by other companies.

For the quarters ended June 30, 2005 and 2004, there were no special items.

RECONCILIATION TO GAAP - TWELVE MONTHS ENDED JUNE 30 (Unaudited)

Net

Income EPS

2005 Reported \$119,291 \$3.13

FSS goodwill

impairment charge 3,277 0.09

Loss on assets held

for sale 1,076 0.03

2005 Adjusted, excluding special items \$123,644 \$3.25

Reported EPS of \$3.13 is up 55 percent from reported EPS of \$2.02 for prior year. Adjusted EPS of \$3.25 is up 51 percent from adjusted EPS of \$2.15 for prior year.

Net

Income EPS

2004 Reported \$73,578 \$2.02 MSSG restructuring 0.09 3,416 AMSG restructuring 1,018 0.03 Widia integration costs - MSSG 1,027 0.03 Widia integration costs - AMSG 33 883 Pension curtailment 0.02 Gain on Toshiba investment (2,990)(0.08)1,360 Note receivable 0.04 2004 Adjusted, excluding special items \$78,325 \$ 2.15

FINANCIAL HIGHLIGHTS (Continued)

SEGMENT DATA (Unaudited):

Quarter Ended Twelve Months Ended

June 30, June 30, 2005 2004 2005 2004

Outside Sales:

Metalworking Solutions

and Services Group \$369,297 \$326,377 \$1,378,594 \$1,198,505

Advanced Materials

Solutions Group 171,165 119,227 546,838 419,073 J&< Industrial Supply 66,031 59,741 255,840 218,295 Full Service Supply 12,665 36,513 122,895 135,568 Total Outside Sales \$619,158 \$541,858 \$2,304,167 \$1,971,441

Sales By Geographic

Region:

Within the United

States \$334,524 \$307,319 \$1,261,315 \$1,098,470 International 284,634 234,539 1,042,852 872,971

Total Sales by

Geographic Region \$619,158 \$541,858 \$2,304,167 \$1,971,441

Operating Income

(Loss):

Metalworking Solutions

and Services Group \$52,260 \$43,720 \$187,410 \$126,657

Advanced Materials

 Solutions Group
 30,319
 16,793
 80,932
 53,168

 J&< Industrial Supply</td>
 7,592
 6,137
 27,094
 19,547

 Full Service Supply
 265
 882
 (4,105)
 818

Corporate and

eliminations (1) (23,604) (16,863) (83,460) (65,348)

Total Operating

Income, as reported \$66,832 \$50,669 \$207,871 \$134,842

(1) Includes corporate functional shared services and intercompany eliminations.

RECONCILIATION TO FREE OPERATING CASH FLOW INFORMATION (Unaudited):

Quarter Ended Twelve Months Ended June 30, June 30, 2005 2004 2005 2004

Net income \$37,740 \$29,852 \$119,291 \$73,578 Other non-cash items 22,483 (1,498) 39,048 13,959

Depreciation and

amortization 18,344 17,236 66,884 65,989 Change in inventory 13,035 (3,213) (8,446) 10,255

Change in accounts

receivable (38,994) (986) (53,768) (4,199)

Change in accounts

payable 12,006 16,696 12,997 25,776

Change in other

assets and

liabilities (12,018) 10,305 26,321 (7,500)

Net cash flow provided

by operating activities 52,596 68,392 202,327 177,858

Purchase of property,

plant and equipment (31,260) (20,902) (88,552) (56,962)

Proceeds from disposals

of property, plant and

equipment - 1,227 3,912 4,225

Free operating cash flow \$21,336 \$48,717 \$117,687 \$125,121

FINANCIAL HIGHLIGHTS (Continued)

CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited):

06/30/05 03/31/05 12/31/04 09/30/04 06/30/04

ASSETS

Cash and

equivalents \$43,220 \$34,792 \$32,168 \$28,688 \$25,940

Trade

receivables,

net of

allowance 403,097 382,188 367,940 369,008 364,725

Receivables securitized (109,786) (120,749) (115,253) (115,309) (117,480) Accounts receivable, 293,311 261,439 252,687 253,699 247,245 net Inventories 386,674 408,713 421,183 404,478 388,077 Deferred income taxes 70,391 98,063 99,731 96,144 95,240 Current assets held for sale 50,469 Other current assets 37,466 32,353 39,605 37,178 40,443 Total current assets 831,062 885,829 845,374 820,187 796,945 Property, plant and equipment, net 519,301 512,806 506,253 487,616 484,475 Goodwill and intangible assets, net 652,791 661,908 543,062 546,487 542,014 Assets held for sale 2,715 141,297 135,873 Other assets 133,451 115,733 115,229 \$2,144,451 \$2,199,131 \$2,028,140 \$1,970,023 \$1,938,663 LIABILITIES Short-term debt, including notes payable \$50,889 \$56,225 \$28,888 \$116,446 \$126,807 Accounts payable 154,839 142,268 142,465 146,543 148,216 Current liabilities held for sale 14,437 Accrued liabilities 222,930 245,534 226,568 217,636 211,504 Total current liabilities 428,658 458,464 397,921 480,625 486,527 Long-term 386,485 428,943 376,268 318,989 313,400 debt Deferred income taxes 59,551 91,088 56,340 65,973 67,426 Other liabilities 174,855 162,627 167,926 279,435 179,786 Total liabilities 1,154,129 1,158,281 1,005,384 1,028,214 1,035,279 MINORITY **INTEREST** 17,460 19,664 19,249 17,377 16,232

SHAREOWNERS'

EQUITY 972,862 1,021,186 1,003,507 924,432 887,152

Total \$2,144,451 \$2,199,131 \$2,028,140 \$1,970,023 \$1,938,663

FINANCIAL HIGHLIGHTS (Continued)

Debt to Capital Reconciliation (Unaudited):

June 30,

2005 2004

Total debt \$437,374 \$440,207 Total shareowners' equity 972,862 887,152

Debt to equity, GAAP 45.0% 49.6%

 Total debt
 \$437,374
 \$440,207

 Minority interest
 17,460
 16,232

 Total shareowners' equity
 972,862
 887,152

Total capital \$1,427,696 \$1,343,591

Debt to Capital 30.6% 32.8%

FINANCIAL HIGHLIGHTS (Continued)

RETURN ON INVESTED CAPITAL (Unaudited):

For the Period Ended June 30, 2005

Invested

Capital 6/30/2005 3/31/2005 12/31/2004 9/30/2004 6/30/2004 Average

Debt \$437,374 \$485,168 \$405,156 \$435,435 \$440,207 \$440,668

Accounts receivable

securitized 109,786 120,749 115,253 115,309 117,480 115,715

Minority

interest 17,460 19,664 19,249 17,377 16,232 17,996

Shareowners'

equity 972,862 1,021,186 1,003,507 924,432 887,152 961,828

Total \$1,537,482 \$1,646,767 \$1,543,165 \$1,492,553 \$1,461,071 \$1,536,207

Quarter Ended

Interest

Expense 6/30/2005 3/31/2005 12/31/2004 9/30/2004 Total

Interest

expense \$7,897 \$6,803 \$6,121 \$6,456 \$27,277

Securitization

interest 981 868 757 580 3,186

Total interest

expense \$8,878 \$7,671 \$6,878 \$7,036 \$30,463

Income tax

benefit 10,175

Total Interest Expense, net

of tax \$20,288

Quarter Ended

Total

Income 6/30/2005 3/31/2005 12/31/2004 9/30/2004 Total

Net Income,

as

reported \$37,740 \$30,650 \$28,181 \$22,720 \$119,291

Restructuring and asset

impairment

charges - 3,306 - - 3,306

Loss on assets

held for sale - 1,086 - - 1,086

Minority

interest

expense 238 1,449 928 977 3,592

Total Income, excluding special

items \$37,978 \$36,491 \$29,109 \$23,697 \$127,275

Total Income, excluding

special items \$127,275

Total Interest Expense,

net of tax 20,288

\$147,563

Average invested

capital \$1,536,207

Adjusted Return on

Invested Capital 9.6%

Return on Invested Capital calculated utilizing

Net Income, as reported is as follows:

Net Income, as reported \$119,291 Total Interest Expense, net of tax 20,288

\$139,579

Average invested capital \$1,536,207 Return on Invested Capital 9.1%

FINANCIAL HIGHLIGHTS (Continued)

RETURN ON INVESTED CAPITAL (Unaudited):

For the Period Ended June 30, 2004

Invested

Capital 6/30/2004 3/31/2004 12/31/2003 9/30/2003 6/30/2003 Average

Debt \$440,207 \$494,312 \$481,327 \$520,138 \$525,687 \$492,334

Accounts receivable

securitized 117,480 108,916 101,422 95,318 99,316 104,490

Minority

interest 16,232 16,598 16,286 16,089 18,880 16,817

Shareowners'

equity 887,152 809,904 791,442 746,562 721,577 791,327

Total \$1,461,071 \$1,429,730 \$1,390,477 \$1,378,107 \$1,365,460 \$1,404,968

Quarter Ended

Interest

Expense 6/30/2004 3/31/2004 12/31/2003 9/30/2003 Total

Interest

expense \$6,405 \$6,332 \$6,547 \$6,600 \$25,884

Securitization

interest 443 356 483 397 1,679

Total

interest

expense \$6,848 \$6,688 \$7,030 \$6,997 \$27,563

Income tax

benefit 8,820

Total interest

expense, net of tax \$18,743

Quarter Ended

Total

Income 6/30/2004 3/31/2004 12/31/2003 9/30/2003 Total

Net income, as

reported \$29,852 \$24,070 \$10,892 \$8,764 \$73,578

Minority

interest

expense (36) 533 404 695 1,596

MSSG

restructuring - - 1,109 2,307 3,416

AMSG

restructuring - - 1,018 - 1,018

Widia integration

costs

- MSSG - - - 1,027 1,027

Widia

integration

costs

- AMSG - - - 33 33

Pension

curtailment - - 883 - 883

Gain on

Toshiba

investment - - (2,990) - (2,990)

Note

receivable - - 1,360 - 1,360

Total Income, excluding special

items \$29,816 \$24,603 \$12,676 \$12,826 \$79,921

Total Income, excluding special

items \$79,921

Total Interest Expense,

net of tax 18,743

\$98,664

Average invested capital \$1,404,968 Adjusted Return on Invested Capital 7.0%

Return on Invested Capital calculated utilizing

Net Income, as reported is as follows:

Net Income, as reported \$73,578

Total Interest Expense, net of tax 18,743

\$92,321

Average invested capital \$1,404,968 Return on Invested Capital 6.6%

SOURCE Kennametal Inc.

Investor Relations, +1-724-539-6141, or Media Relations, Joy Chandler, +1-724-539-4618, both of Kennametal Inc.

http://www.prnewswire.com

Copyright (C) 2005 PR Newswire. All rights reserved.

News Provided by COMTEX