



## **Kennametal Inc. Chief Executive Officer Comments on Outlook**

September 9, 2003

LATROBE, Pa., Sept. 9 /PRNewswire-FirstCall/ -- Kennametal Inc. (NYSE: KMT) announces that its Chairman, President and Chief Executive Officer, Markos I. Tambakeras, will affirm the Company's previously stated guidance tomorrow at a New York City investor meeting. As stated in a prior release, sales for the first quarter of fiscal 2004 are expected to grow 9 to 11 percent year-over-year. Reported diluted earnings per share are expected to be \$0.20 to \$0.27 per share. This includes an estimate for special charges associated with the completion of the Widia integration of approximately \$0.08 to \$0.10 per share, consistent with previously announced integration assumptions. Excluding these charges, diluted earnings per share are forecasted to range from \$0.30 to \$0.35 per share. Sales for the full year are expected to grow 4 to 6 percent year-over-year. Reported diluted earnings per share are expected to be \$1.70 to \$2.10 per share. This includes an estimate for special charges associated with the completion of the Widia integration approximately \$0.10 to \$0.20 per share. Excluding these charges, diluted earnings per share are forecasted to range from \$1.90 to \$2.20 per share. Free operating cash flow is expected to be between \$100 and \$125 million.

The September 10, 2003 investor meeting can be accessed via a live Internet broadcast at 9:00 a.m. Eastern time. Access the live or archived conference by visiting the Investor Relations section of Kennametal's corporate web site at [www.kennametal.com](http://www.kennametal.com).

This release contains "forward-looking" statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. You can identify these forward-looking statements by the fact they use words such as "should," "anticipate," "estimate," "approximate," "expect," "may," "will," "project," "intend," "plan," "believe," and others words of similar meaning and expression in connection with any discussion of future operating or financial performance. One can also identify forward-looking statements by the fact that they do not relate strictly to historical or current facts. These statements are likely to relate to, among other things, our goals, plans and projections regarding our financial position, results of operations, market position and product development, which are based on current expectations that involve inherent risks and uncertainties, including factors that could delay, divert or change any of them in the next several years. Although it is not possible to predict or identify all factors, they may include the following: global economic conditions; future terrorist attacks; epidemics; risks associated with integrating and divesting businesses and achieving the expected savings and synergies; demands on management resources; risks associated with international markets such as currency exchange rates, and social and political environments; competition; labor relations; commodity prices; demand for and market acceptance of new and existing products; and risks associated with the implementation of restructuring plans and environmental remediation matters. We can give no assurance that any goal or plan set forth in forward-looking statements can be achieved and readers are cautioned not to place undue reliance on such statements, which speak only as of the date made. We undertake no obligation to release publicly any revisions to forward-looking statements as a result of future events or developments.

Kennametal Inc. aspires to be the premier tooling solutions supplier in the world with operational excellence throughout the value chain and best-in-class manufacturing and technology. Kennametal strives to deliver superior shareowner value through top-tier financial performance. The company provides customers a broad range of technologically advanced tools, tooling systems and engineering services aimed at improving customers' manufacturing competitiveness. With about 14,000 employees worldwide, the company's annual sales approximate \$1.8 billion, with nearly half coming from sales outside the United States. Kennametal is a five-time winner of the GM "Supplier of the Year" award and is represented in more than 60 countries. Kennametal operations in Europe are headquartered in Furth, Germany. Kennametal Asia Pacific operations are headquartered in Singapore. For more information, visit the company's web site at [www.kennametal.com](http://www.kennametal.com).

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